

STATE OF NORTH DAKOTA
PUBLIC SERVICE COMMISSION

Midcontinent Communications/
North Dakota Telephone Company
Rural Exemption Investigation

Case No. PU-05-451

**REQUEST FOR AN ORDER SETTING DATES FOR
DISCLOSURE OF INFORMATION AND HEARING**

Midcontinent Communications ("Midcontinent") respectfully requests that the Commission set dates for disclosure of information relevant to this proceeding by North Dakota Telephone Company and for a hearing on the merits of this matter. The hearing in this matter was originally scheduled for October 13, 2005. The parties, by stipulation, agreed to a rescheduling of that hearing date and waived the 120 day time limitation for a determination on the merits as imposed by 47 U.S.C. § 251(f)(1)(B). A new hearing date is necessary and Midcontinent suggests a date during the week of December 29, 2005, if that time period fits with the Commission's schedule.

This matter concerns the rural exemption granted to NDTC by 47 U.S.C. § 251(f)(1)(A). Midcontinent made a bona fide request for a resale agreement from NDTC and NDTC claimed the rural exemption under 47 U.S.C. § 251(f)(1)(B). This proceeding is to determine whether the exemption should be terminated because the "[T]he request is not unduly economically burdensome, is technically feasible, and is consistent with section 254 of this title [47 U.S.C.] . . . " 47 U.S.C. § 251(f)(1)(B).

In this proceeding, Midcontinent has the burden of proving that its request is not economically burdensome, technically feasible and is consistent with the Universal Service Requirements. The information necessary to prove these elements is mostly within the

control of NDTC. In ACS of ALASKA, INC. et al vs. REGULATORY COMMISSION OF ALASKA, et al, 81 P.3d 292 (Alaska Sup. Ct.), in a proceeding to consider the rural exemption, the Supreme Court of Alaska recognized this fact and by way of remedy suggested,

The RCA [Regulatory Commission of Alaska] may order discovery and require ACS's active participation in assisting GCI to analyze and organize the information, including ordering ACS to produce summaries of information and provide analyses to accompany documents if produced. (Footnote Omitted).

ACS of Alaska, supra, at page 299.

In seeking to gather information to prove the above mentioned elements, Midcontinent took the deposition of Mr. Dave Dircks, the manager of North Dakota Telephone Company ("NDTC"), on October 11, 2005. During the deposition, Midcontinent requested information on NDTC's operation's in Devils Lake, North Dakota. NDTC has operations other than those in Devils Lake, North Dakota and although Mr. Dircks had system wide financial information, he did not have that information broken down and isolated for Devils Lake operations. Midcontinent needs the information isolated for Devils Lake. Mr. Dircks indicated that such information could be provided.

Q. [Mr. Durick] Okay. Now we're showing here gross revenue figures. And that's for your entire system. Is that correct?

A. [Mr. Dircks] Yes.

Q. Do you have that broken down so you can tell me what Devils Lake does with respect to these various categories

A. No, I don't.

Q. Do you have that broken down somewhere in your company?

A. We don't nor -- we don't normally break it down, but I'm assuming that we could.

Depo. Dircks, p. 29, Ln. 15 through p. 30, Ln 2. (Attached hereto as Exhibit A)

Midcontinent requests that the Commission order NDTC to provide information specific to Devils Lake for:

1. Operating Revenues

Local Network Access

Network access services

Long distance network services

Billing and collection revenue

Miscellaneous revenue

2. System

Number of telephone lines in Devils Lake

Number of telephone lines in system

Number of DSL lines in Devils Lake

Number of DSL lines in system

During Mr. Dircks' deposition, it was also discovered that NDTC has a study by James Howard Jr., a consultant, on the impact of competition by a facilities based competitor. Such information would be very relevant to the proceeding and Midcontinent requests that the Commission order that NDTC provide Midcontinent with a copy of the study.

The parties earlier stipulated to a schedule for disclosure of testimony to be presented at the hearing on this matter. As pointed out above, Midcontinent does not have the information from NDTC necessary to determine the testimony it will present at a

hearing on this matter. Midcontinent suggests that another pre-hearing conference be scheduled to set reasonable dates for disclosure of information by NDTC and disclosure of proposed testimony and rebuttal by the parties.

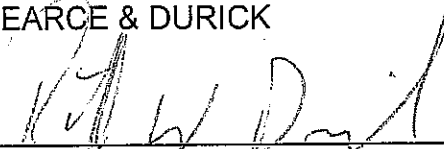
Wherefore, Midcontinent requests that the Commission:

1. Set a date for hearing this matter,
2. Order NDTC to provide information as set out above, and
3. Set a date for a pre-hearing conference to establish dates for NDTC to produce the requested information and for disclosure of direct and rebuttal testimony.

Dated this 24th day of October, 2005.

RESPECTFULLY SUBMITTED,

PEARCE & DURICK



PATRICK W. DURICK **ND #03141**
Individually and as a Member of the Firm
314 E. Thayer Avenue
P. O. Box 400
Bismarck, ND 58502-0400
(701) 223-2890

Attorneys for Midcontinent Communications, Inc.

1 STATE OF NORTH DAKOTA
2 PUBLIC SERVICE COMMISSION
3 Midcontinent Communications,) Case No. PU-05-451
4 a South Dakota Partnership,)
5 Complainant,)
6 vs.)
7 North Dakota Telephone Company,)
8 Respondent.)

9 DEPOSITION OF DAVE DIRCKS
10 October 11, 2005
11
12 A p p e a r a n c e s :
13
14 For the Complainant:
15 PEARCE & DURICK
16 P. O. Box 400
17 Bismarck, North Dakota 58502-0400
18 By: PATRICK W. DURICK, ESQ.
19
20 For the Respondent:
21 PRINGLE & HERIGSTAD, P. C.
22 P. O. Box 1000
23 Minot, North Dakota 58702-1000
24 By: DONALD A. NEGAARD, ESQ.
25
Taken By: Joy Filipski, Court Reporter

1 . . . The following is the Deposition
2 of DAVE DIRCKS, taken at the request of the
3 Complainant in the above-entitled cause,
4 pending in the State of North Dakota, before
5 the Public Service Commission, pursuant to
6 Notice and the Federal Rules of Civil
7 Procedure, before Joy Filipski, Court Reporter,
8 a Notary Public within and for the State of
9 North Dakota, at the RAMSEY COUNTY COURTHOUSE,
10 Third-Floor Juryroom, Devils Lake, North
11 Dakota, on Tuesday, October 11, 2005, at 9:00
12 o'clock a.m., at which time counsel appeared as
13 hereinbefore set forth . . .
14
15
16
17
18
19
20
21
22
23
24
25

1 I N D E X
2
3 DEPONENT: PAGE NO.
4 DAVE DIRCKS
5 Examination by . . . Mr. Durick 5
6 Examination by . . . Mr. Negaard 52
7
8
9
10
11
12 EXHIBITS MARKED OFFERED
13 No. 1 -- Financial Statements 9
14 No. 2 -- Job Description 9
15 No. 3 -- Newspaper Article 15
16 No. 4 -- Minot Daily News Newspaper Article 16
17 No. 5 -- Outlook Summer, 2005 23
18
19
20
21
22
23
24
25

1 DAVE DIRCKS,
2 of Devils Lake, North Dakota, called as a
3 witness by the Complainant, being first duly
4 sworn by Joy Filipski, Court Reporter, a Notar
5 Public within and for the State of North
6 Dakota, was examined and deposed on his oath a
7 follows:
8
9 MR. DURICK: Let the record reflect
10 that this is the time and the place set for the
11 deposition of the North Dakota Telephone
12 Company.
13 There's been a Rule 30(b)(6)
14 Notice sent out, identifying some particular
15 areas that I want to inquire about this
16 morning.
17 And I understand that the witness
18 is Mr. Dircks?
19 THE DEPONENT: Uh-huh.
20 MR. DURICK: Okay.
21 THE DEPONENT: Yes.
22 MR. DURICK: This is the only
23 witness we're going to have, Don?
24 MR. NEGAARD: Yes, sir.
25

29

1 access to the -- to your network?
 2 A. To our network, yeah.
 3 Q. Okay. Where would Internet
 4 services come in in this operating statement?
 5 A. I'm going to have to look at that.
 6 Well, I believe they would have to
 7 come out of the local network access, then,
 8 because --
 9 MR. NEGAARD: That's interest, I'm
 10 sorry.
 11 Q. (By Mr. Durick) You believe that
 12 it would come out of the first part, local
 13 network access?
 14 A. I believe so, yes.
 15 Q. Okay. Now we're showing here gross
 16 revenue figures. I'm still looking. And
 17 that's for your entire system. Is that
 18 correct?
 19 A. Yes.
 20 Q. Do you have that broken down so you
 21 can tell me what Devils Lake does with respect
 22 to these various categories?
 23 A. No, I don't.
 24 Q. Do you have that broken down
 25 somewhere in your company?

1 have in Devils Lake, but right now I don't
 2 know.
 3 Q. And DSL lines, what, what is the
 4 revenue per DSL line? Is it about 40 bucks,
 5 it? Or is it --
 6 A. I think, I think our -- 34.95, I
 7 believe is what --
 8 Q. Okay.
 9 A. -- we charge.
 10 Q. And what is a phone?
 11 A. (No verbal response.)
 12 Q. Your basic service. I saw it
 13 somewhere, is it \$14, or something?
 14 A. 14.12 or -- I believe.
 15 But they vary by, by towns.
 16 Q. Uh-huh.
 17 But I guess the point I'm making --
 18 or -- is that -- not the point, but the, the
 19 fact is that the DSL lines generate more
 20 revenue than a phone line does?
 21 A. (No verbal response.)
 22 Q. Just the local service.
 23 A. I'm not positive about that.
 24 Q. But the only thing I'm talking
 25 about now, it's \$14 for a phone and -- for

30

1 A. We don't nor -- we don't normally
 2 break it down, but I'm assuming that we could.
 3 Q. Do you -- can you give me any sense
 4 of what percentage Devils Lake would be out of
 5 the total revenues?
 6 A. Well, we have approximately 18,500
 7 lines in our company.
 8 And somewhere around, I believe 53
 9 to 5500 of those are Devils Lake, so whatever
 10 percentage that is, is the --
 11 Q. That would be a rough estimate?
 12 A. Rough. I'm sure there's other
 13 factors involved in there, but could be a rough
 14 estimate, yes.
 15 Q. So that's a little over a third, is
 16 it?
 17 A. (No verbal response.)
 18 Q. Do you have any idea what
 19 percentage of your revenues per line would be
 20 Internet versus basic telephone services?
 21 A. No, I don't. We, we have
 22 approximately, I think it's 2500 DSL lines, or
 23 high-speed Internet, is what that is.
 24 But we offer that in all of our
 25 towns, so I -- I could find out how many we

1 A. Yeah.
 2 Q. -- basic local service --
 3 A. Yeah.
 4 Q. -- and 35 for, for a DSL line.
 5 The, the line -- the local service
 6 obviously there's going to be access fees a
 7 other things --
 8 A. Uh-huh.
 9 Q. -- that can be attributed to that
 10 line, I take it.
 11 Do you, do you have any idea, is,
 12 is there a -- well, let me --
 13 Do you have any figure of an
 14 average revenue generated per line?
 15 A. We may have somewhere that we've
 16 done internally, but I, I am not sure what,
 17 what it would be.
 18 Q. Okay. Have you made any
 19 determination of what the effect would be
 20 offering resold services to Midcontinent
 21 Communications?
 22 A. No.
 23 Q. You have not?
 24 A. No.
 25 Q. Okay. Well, just kind of back in


CERTIFICATE OF SERVICE

A true and correct copy of the foregoing document, REQUEST FOR AN ORDER
SETTING DATES FOR DISCLOSURE OF INFORMATION AND HEARING, was on the
24 day of October, 2005, was mailed to

Mr. Donald Negaard
Pringle & Herigstad
P. O. Box 1000
Minot, ND 58702-1000

Mr. Al Wahl
Administrative Law Judge
1707 North Ninth Street
Bismarck, ND 58501-1882
OAH File No. 20050316

William C. Binek
Public Service Commission
Capitol
600 East Boulevard Avenue
Bismarck, North Dakota 58505



Patrick W. Durick