

**Anderson, Lori D.**

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**From:** Clark, Tony T.  
**Sent:** Tuesday, May 15, 2007 9:00 AM  
**To:** Sederquist, Dave  
**Cc:** Anderson, Lori D.  
**Subject:** RE: C&I sales question

David-

That's adequate for now, I'll request further info if needed.

TC

PS – I am sending this correspondence for docketing.

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**From:** Sederquist, Dave [mailto:dave.sederquist@xcelenergy.com]  
**Sent:** Monday, May 14, 2007 5:27 PM  
**To:** Clark, Tony T.  
**Subject:** C&I sales question

Commissioner Clark:

At the hearing on Friday you had asked a question that if our C&I sales growth is so low, how can the Company be investing a fair amount of money into new growth...

I believe that I had indicated that while 2007 test year C&I sales were not at the level that we had included in the 2004 test year, C&I customer count growth had still grown about 1.3% per year.

I was not sure, however, that I had addressed your question adequately. Is there anything that I can provide you to answer the concern you have?

Thanks.