



responsibilities in connection with the project or to third persons pursuant to agreement to maintain the confidentiality of the information.

**4. A general description of the persons or entities that would obtain economic value from disclosure or use of the information.**

Potential equipment and material vendors, contractors, and other suppliers for similar projects would obtain economic value from disclosure of the costs.

**5. A specific description of known competitors and competitors' goods and services that is pertinent to the tariff or rate filing.**

See response to No. 4.

**6. A description of the efforts used to maintain the secrecy of the information.**

See response to No. 3.

In accordance with § 69-02-09-02 of the North Dakota Administrative Code, one copy of the trade secret material is provided in the enclosed sealed envelope which is labeled: **TRADE SECRET – PRIVATE.**

Respectfully submitted December 28, 2012.

OTTER TAIL POWER COMPANY

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