

Enbridge Pipelines (North Dakota) LLC
 2505 16th St. SW
 Minot, ND 58701
www.enbridgeUS.com

Katie Haarsager
 Community Relations Advisor
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March 8, 2013

Name Title
 Organization
 Address 1
 Address 2
 City, State, Zip

Dear Name:

Enbridge Pipelines (North Dakota) LLC (“Enbridge”) is proposing to build a new pipeline that will generally follow our existing Line 81 pipeline and other existing utilities. The Sandpiper Pipeline Project (“Sandpiper”) will begin at our Beaver Lodge Station south of Tioga, North Dakota to Clearbrook, Minnesota and will continue to our terminal in Superior, Wisconsin. The Sandpiper Pipeline Project will transport growing supplies of North Dakota crude petroleum to our terminal and then connect to various other pipelines, eventually providing refineries in the Midwest and eastern Canada with crude oil.

Enbridge is in the process of determining the Sandpiper Pipeline Project route, but expects construction to take place between late-2014 and early 2016, depending on regulatory approvals and final construction planning. Much of the Sandpiper Pipeline will follow our existing Line 81. In some areas, the new pipeline will deviate from Enbridge’s existing pipeline right-of-way in North Dakota and Minnesota.

In the near future, Enbridge Land Services Department personnel will contact landowners in your area, by phone or in-person before accessing their property, to notify them of upcoming route surveys and to request permission to enter their property for this work. Surveying will allow us to gather necessary environmental, land use and design information to confirm the final route. In areas along the existing Enbridge right-of-way, we will ask for consent to survey outside the boundaries of the existing pipeline easement, as required.

Because more than one survey may be going on at the same time in a given location, we will provide clear and concise information to landowners in a timely fashion in order to avoid confusion.

The Sandpiper Pipeline Project is a positive step toward North American energy security and independence that will:

- Increase America’s access to growing, secure and reliable North American crude oil;
- Expand access to refinery markets in the U.S. Midwest and beyond for growing production from the Bakken Formation in North Dakota; and
- Reduce reliance on imports from countries that are often unstable, less reliable or unfriendly to U.S.

We do not expect this survey work to disrupt or significantly impact landowners. The total amount of time spent on each property will depend on its characteristics. Our surveyors have extensive experience in successfully completing this work on private property and public lands. They will make every effort to minimize disturbance to landowners, crops, livestock and their land. Use of heavy equipment is not anticipated at this time; in rare circumstances, a small backhoe or other similar mechanized equipment may be used for cultural resource investigations.

Surveying requires trained specialists to walk the pipeline right-of-way across each property, sometimes leaving small, temporary stakes in the ground so that they and other environmental specialists will be able to keep track of the boundaries. In some cases, they may need to dig small holes for wetland and/or cultural resource assessments. Any such holes will be dug by hand and filled in before the crew leaves a landowner’s property.

Survey crew members will have identification with them and on their vehicles, indicating that they are Enbridge contractors. Each survey crew has different areas of expertise, and based on tract features and complexities of crew deployments, it may require more than one day to conduct all necessary survey work. Coordinating all landowner

contacts with the various field survey crews on hundreds of tracts can be challenging. Completing all necessary survey work on a given tract in one business day can be equally challenging. We ask for and appreciate your continued assistance and patience in developing cooperative relationships with landowners as surveys are scheduled and completed.

You are likely already aware that a comprehensive set of national standards and federal laws and regulations, developed over several decades, prescribe the design, construction, operation and maintenance of liquid petroleum pipelines. Enbridge bases the design, construction, operation and maintenance of its facilities to comply with or exceed these standards.

As our planning progresses and we gain information from the upcoming surveys, we will finalize the Sandpiper Pipeline Project. We will begin working with state and federal agencies, including the North Dakota Public Service and Minnesota Public Utility Commissions. We also will keep landowners and public officials updated as details of our future construction and maintenance plans develop.

If you, or your colleagues or constituents, have any questions on this project, please contact me toll-free at 855-788-7805 or via e-mail at sandpiperproject@enbridge.com.

Cordially,

A handwritten signature in black ink that reads "Katie Haarsager". The signature is written in a cursive, flowing style.

Katie Haarsager
Enbridge Community Relations Advisor

Enclosure

Enbridge Pipelines (North Dakota) LLC

1409 Hammond Ave.
Superior, WI 54880-5247
www.enbridgeUS.com

John McKay

Manager, Land Services (U.S. Projects)
Tel. (855) 788-7805
sandpiperproject@enbridge.com



March 25, 2013

[Full Name]
[Care of]
[St Address]
[Address 2]
[City Name], [State] [Zip Code]

Dear Landowner:

Enbridge Pipelines (North Dakota) LLC (“Enbridge”) is proposing to build a new pipeline that will generally follow our existing Line 81 pipeline and other existing utilities. The Sandpiper Pipeline Project (“Sandpiper”) will begin at our Beaver Lodge Station south of Tioga, North Dakota to Clearbrook, Minnesota and will flow east to our terminal in Superior, Wisconsin. The Sandpiper Pipeline Project will transport growing supplies of North Dakota crude petroleum to our terminal and then connect to various other pipelines, eventually providing refineries in the United States and eastern Canada with crude oil.

Enbridge is in the process of determining the Sandpiper Pipeline route, but expects construction to take place between late 2014 and early 2016, depending on regulatory approvals and final construction planning. Much of the Sandpiper Pipeline will follow our existing Line 81. In some areas, the new pipeline will deviate from Enbridge’s existing pipeline right-of-way in North Dakota and Minnesota. As a landowner along the preliminary route, we will be contacting you soon to request your permission to conduct surveys on your property. Surveying will allow us to gather necessary environmental, land use and design information to confirm the final route.

If you are a landowner along the existing Enbridge pipeline(s) you may already know who Enbridge is and our role in transporting crude oil across North America. If you haven’t heard of Enbridge previously, please visit our website www.enbridge.com/SandpiperProject for more information about our company and projects.

The Sandpiper Pipeline Project is a positive step toward North American energy security and independence that will:

- Increase America’s access to growing, secure and reliable North American crude oil;
- Expand access to refinery markets in the U.S. Midwest and beyond for growing production from the Bakken Formation in North Dakota; and
- Reduce reliance on imports from countries that are often unstable, less reliable or unfriendly to U.S. interests.

Enbridge is conducting civil surveys and environmental assessments to analyze potential routes for the Sandpiper Project. Enbridge’s Land Services Department personnel will contact you in-person or by phone to obtain consent before accessing your property. We do not expect this survey work to disrupt you or significantly impact your property. The total amount of time spent on each property will depend on its characteristics. Our surveyors have extensive experience in successfully completing this work on private property and public lands. They will make every effort to minimize disturbance to you, your crops, livestock or land. Use of heavy equipment is not anticipated at this time; in rare circumstances, a small backhoe or other similar mechanized equipment may be used for cultural resource investigations.

Surveying requires trained specialists to walk the pipeline right-of-way across each property, sometimes leaving small, temporary stakes in the ground so that they and other environmental specialists will be able to keep track of the boundaries. In some cases, they may need to dig small holes for wetland and/or cultural resource assessments. Any such holes will be dug by hand and filled in before the crew leaves your property.

Survey crew members will have identification with them and on their vehicles, indicating that they are Enbridge contractors. Each survey crew has different areas of expertise, and depending on your property's features and the complexities of crew deployments, it may require more than one day to conduct all necessary survey work. We ask for and appreciate your patience as surveys are scheduled and completed.

This is just the first stage in a step-by-step process of working with you and other landowners, seeking community input and applying for various local, state and federal approvals. In coming months, we will send you more information about the Sandpiper Pipeline Project and opportunities to meet with Enbridge or agency representatives to ask questions and provide comment. Enbridge appreciates your patience and cooperation as we move forward with this survey work. If you have any questions on this matter, please call our toll-free, informational line at 1-855-788-7805 and I or one of our representatives working in the area will get back to you.

Cordially,

A handwritten signature in blue ink that reads "John L. McKay". The signature is written in a cursive, flowing style.

John McKay
Manager, Land Services (U.S. Projects)