

Crockford, Konrad S.

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Subject: Filing Accepted for Case: 35-2018-CV-00088; Public Service Commission vs. Hunter Hanson d/b/a NoDak Grain, et al.; Envelope Number: 3608004



**North Dakota
Court System**

Filing Accepted

Envelope Number: 3608004
Case Number: 35-2018-CV-00088
Case Style: Public Service Commission vs.
Hunter Hanson d/b/a NoDak Grain, et al.

The filing below was reviewed and has been accepted by the clerk's office. You may access the file stamped copy of the document filed by clicking on the below link.

| Filing Details | |
|----------------------------|---|
| Court | Pierce County - Northeast District |
| Case Number | 35-2018-CV-00088 |
| Case Style | Public Service Commission vs. Hunter Hanson d/b/a NoDak Grain, et al. |
| Date/Time Submitted | 11/1/2019 9:03 AM CST |
| Date/Time Accepted | 11/1/2019 9:55 AM CST |
| Accepted Comments | |
| Filing Type | Exhibit |
| Filing Description | 36 - United Quality Coop |
| Activity Requested | EFileAndServe |
| Filed By | Mitchell Armstrong |
| Filing Attorney | Mitchell Armstrong |

| Document Details | |
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| Lead Document | Exhibit 36 of Aff of AJS.pdf |
| Lead Document Page Count | 8 |
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Claimant Name & Address
 United Quality Coop
 209 South Main Street
 Parshall, ND, 58770

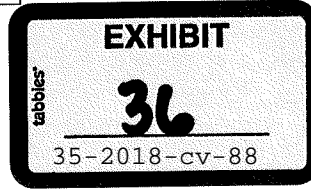
Contact - Gary Urlacher
 701-862-3113
kimm@ugcoop.com

Date Claim Filed November 23, 2018
 Date Payment Demand Made October 19, 2018

PSC Calculated value total \$ 346,931.71
 Less other payments

\$ 346,931.71 **Total cash claim**

| Settlement # | Date | date | Date | date |
|--------------------------------|--------------|---------------|---------------|--------------|
| 25 | 10/9/2018 | na | 233 | 10/10/2018 |
| ECGM Trade Confirmation # | 21403 | 6/13/2018 | 21362 | 6/6/2018 |
| Seller Contract # | na | na | na | na |
| Midwest Contract # | na | na | na | na |
| Claim applied against: | Cash | Cash | Cash | Cash |
| Commodity | Durum | Durum | Yellow Peas | Yellow Peas |
| Contracted Price Per Bushel | \$ 6.75 | \$ 6.75 | \$ 6.98 | \$ 6.90 |
| Contracted Bushels | 100,000.00 | 100,000.00 | 12,000.00 | 50,000.00 |
| Delivered bushels* | 3,377.85 | 30,658.05 | 12,000.00 | 4,992.82 |
| Gross Amount Due* | \$ 22,699.15 | \$ 206,022.09 | \$ 83,760.00 | \$ 34,450.47 |
| Less Total Fees & assessments* | \$ - | \$ - | \$ - | \$ - |
| Estimated Value per Midwest | \$ 22,699.15 | \$ 206,022.09 | \$ 83,760.00 | \$ 34,450.47 |
| Claimant calculated claim | \$ 22,800.49 | na | \$ 117,975.08 | |



Comments:

1. Summary
 - a. United Quality Cooperative originally sent in a complaint against Midwest Grain Trading/ Hunter Hanson that was received by the PSC on 11-23-18.
 - i. Complaint stated that they had received Midwest check #1749, dated 10-26-18 for \$94,480.41 that was for grain delivered but been returned NSF.
 - ii. United listed the total bushels of grain that had been delivered, including those which were to be paid by check #1749
 1. Durum – 34,323.09 bu. valued at \$229,964.67
 2. Yellow Peas – 17,22.64 bu. valued at \$117,975.08
 - iii. Claimant also submitted an email and copies of text messages that was received by the PSC on 11-29-18.
 1. Based on the text messages they are asserting that a written demand for payment was made on 10-19-18
 - iv. Claimant later submitted an amendment to the claim that was received by the PSC on 3-26-19.
 1. Included the loss of market value for grain that wasn't delivered on all unfulfilled contracts.
 - a. These portions of the claim are not included in the PSC's calculations as only losses from grain delivered and unpaid are valid in these insolvency proceedings.
 2. United also described the payment terms and history between the claimant and Midwest Grain Trading.
 - a. Mention that a total of 4 checks had been written against grain they had delivered.
 - b. Midwest check #1603, dated 9-21-18 for \$36,272.28 – deposited successfully
 - c. Midwest check #1633, dated 10-2-18 for \$38,598.93 – deposited successfully
 - d. A check that was lost in the mail.
 - i. Based on the currently available records PSC staff could not identify what check this could have been.
 - e. Midwest Check #1749, dated 10-26-18 for \$94,480.41 – unsuccessfully deposited due to NSF
 2. Differences in claim calculations explained:
 - a. For durum portion of the claim, ECGM trade confirmation #21403:
 - i. PSC calculations reflect using the net bushels based on the destination scale ticket weights and grades, while the claimant's calculations reflect the gross bushels on origin BOLs, mostly.
 - ii. Claimant used \$6.70 instead of \$6.75 as the base price per bushel. PSC calculations reflect using the listed price paid to seller (\$6.75) per the trade confirmation (21403).
 - iii. NoDak scale ticket #201
 1. The weights and bushels were hand written on the scale ticket unlike other NoDak scale tickets that were printed on by a machine printer.

2. The hand written scale ticket did not take into account the dockage deduction for calculating the net bushels.
 - a. Only “bush” was written. It was not designated as either the gross or the net bushel amount.
3. The amount of bushels used in the PSC’s calculations are reflective of the net bushels based on the weights and grades listed on the scale ticket and calculated in the same manner as the other machine printed ticket that automatically deducted the dockage bushels in its printout.
- iv. Neither the claimant nor Midwest accounted for the “Viterra scale of discounts” that was to be used per the trade confirmation.
 1. The PSC calculations reflect applying all applicable discounts on a per scale ticket basis.
 - a. Per the trade confirmation (21403) the destination grades were to be averaged over the entire 100,000 bushels that was to be delivered and then use the average grade factors to determine any discounts or premiums.
 - b. PSC calculations reflect using the average grade factors based on all of the durum delivered against ECGM Trade Confirmation #21403
 - i. Based on all currently available documentation.
 - ii. Scale ticket #36 was excluded as the PSC does not have a copy of the scale ticket to use the grades in the average grade calculation.
 - b. For the Yellow Peas, ECGM Trade confirmation #21362
 - i. The claimant did not apply the delivered grain to the oldest contract with the earliest delivery period per standard industry practice, Midwest did an estimate #233 based on the base price per bushel used.
 1. ECGM Trade Confirmation #21362 – delivery to start 6-6-18
 2. ECGM Trade Confirmation #21489 – delivery to start 7-1-18
 3. PSC calculations reflect applying grain to #21362 first.
 - ii. Claimant used \$6.85 instead of \$6.98 as the base price per bushel. PSC calculations reflect using the listed price paid to seller (\$6.98) per the trade confirmation (21362).
 1. Midwest did not apply the full contracted amount of bushels (12,000) against the trade confirmation in its estimate (233).
 2. PSC calculations reflect applying the full 12,000 bushels against the contract (21362) and applying the overage to the other contract (21489).
 - iii. For ECGM Trade Confirmation #21489 PSC used the listed base price per bushel of \$6.90. In the claimant’s calculations these bushels were priced at \$6.85 per bushel.
 - iv. Neither Midwest nor the claimant used the correct net bushels in their calculations.
 1. For the loads delivered to Dakota Dry Bean
 - a. Scale ticket uses hundred weight (CWT) as the unit of measure instead of bushels (bu).
 - i. For hundred weight (CWT) it is 100 pounds (lbs.) per one CWT.
 - ii. For yellow peas it is a standard 60 pounds (lbs.) per bushel.

1. Yellow Pea standard test weight is 60 lbs.
- iii. Dakota Dry Bean scale tickets show the amount of splits in CWT deducted from the gross CWT.
- iv. PSC calculated net bushels from the destination scale ticket information in the following manner:
 1. $\text{Net bu.} = (100 * ((\text{destination net CWT}) + (\text{destination splits CWT}))) / 60$
 - a. $\text{Net bu.} = ((\text{NET CWT}) + (\text{Splits CWT})) / 0.6$ is the shortened equation.
 2. The NET bushel calculation was rounded to two decimal places.
2. For all loads delivered to AGT – Minot:
 - a. The AGT – Minot scale tickets have two separate forms of dockage identified in the “Dockage %” portion of the scale ticket.
 - b. Per the phone conversation Mike McNamee had with AGT staff the they are broken down as follows:
 - i. “dk” is actual dockage material.
 - ii. “fd” is what AGT calls feed grain.
 - c. Based on the conversation Mike had with AGT the grain identified as “fd” would be considered splits for the purposes of calculating the NET bushels delivered by the claimant based on the trade confirmation.
 - d. PSC staff used the Gross pounds (unload weight on the scale ticket), multiplied that by the dockage percent for actual dockage (“dk” on scale ticket) and subtracted that amount from the gross pounds to get the NET pounds of grain delivered. The NET pounds of grain delivered was then divided by 60 (Yellow Pea standard test weight (TW) = 60lbs per bushel) to arrive at the NET bushels delivered.
 - i. $\text{NET lbs.} = (\text{Gross lbs.}) - ((\text{Gross lbs.}) * (\text{dockage “dk” percentage}))$
 - ii. $\text{NET bu.} = (\text{NET lbs.}) / 60$
3. For the load delivered to Crookston Bean:
 - a. The assembly report, which had been requested by the PSC for additional information previously, shows the dockage percent and the weights of the truck that was dumped. The second (right most) “Net” column on the Crookston Bean assembly sheet is the Net pounds of grain less the dockage pounds.
 - b. Yellow pea standard test weight is 60 pounds per bushel.
 - c. PSC calculated net bushels as follows:
 - i. $(\text{net pounds less dockage pounds}) / (60 \text{ pounds per bushel})$ equals net bushels.
 1. $(\text{NET lbs.}) / 60 = \text{Net Bushels}$
 - ii. Net bushels calculation was rounded to the nearest hundredth.

Summary table of how value of each load of durum calculated:

| BOL Information | | | Destination Information - inbound | | | | Pricing | | | | Contracts | | | |
|-----------------|--------|----------|-----------------------------------|----------------|---------------|----------|-----------------------|----------------------|------------------|----------------|------------|--------|------------------|------------------|
| BOL Date | BOL # | Bushels | Elevator | Scale Ticket # | Delivery Date | Net Bu | Base Price per Bushel | Prem. & Disc. per bu | Net Price per Bu | NET Amount Due | Estimate # | ECGM # | Sellers Contract | Midwest Contract |
| 9/12/2018 | 405828 | 1,154.67 | NoDak - Rohnville | 74 | 9/13/2018 | 1,142.62 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,678.41 | 25 | 21403 | na | na |
| 9/13/2018 | 405829 | 1,157.67 | Osnabrock FCE - Osnabrock | 64545 | 9/13/2018 | 1,137.46 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,643.73 | na | 21403 | na | na |
| 9/18/2018 | 405831 | 1,161.00 | NoDak - Rohnville | 99 | 9/19/2018 | 1,147.56 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,711.60 | 25 | 21403 | na | na |
| 9/19/2018 | 8325 | 1,101.00 | NoDak - Rohnville | 109 | 9/20/2018 | 1,087.67 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,309.14 | 25 | 21403 | na | na |
| 9/20/2018 | 8326 | 1,147.66 | Osnabrock FCE - Osnabrock | 64620 | 9/21/2018 | 1,127.83 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,579.02 | na | 21403 | na | na |
| 9/20/2018 | 8327 | 1,101.33 | Osnabrock FCE - Osnabrock | 64623 | 9/21/2018 | 1,085.47 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,294.36 | na | 21403 | na | na |
| 9/21/2018 | 8328 | 1,079.00 | Osnabrock FCE - Osnabrock | 64633 | 9/24/2018 | 1,061.32 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,132.07 | na | 21403 | na | na |
| 9/24/2018 | 8329 | 1,121.33 | Osnabrock FCE - Osnabrock | 64650 | 9/25/2018 | 1,104.84 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,424.52 | na | 21403 | na | na |
| 9/25/2018 | 8330 | 1,122.00 | Osnabrock FCE - Osnabrock | 64675 | 9/26/2018 | 1,108.40 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,448.45 | na | 21403 | na | na |
| 9/26/2018 | 8331 | 1,113.66 | Osnabrock FCE - Osnabrock | 64690 | 9/27/2018 | 1,098.27 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,380.37 | na | 21403 | na | na |
| 9/27/2018 | 8332 | 1,131.00 | Osnabrock FCE - Osnabrock | 64703 | 9/28/2018 | 1,120.68 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,530.97 | na | 21403 | na | na |
| 9/28/2018 | 8333 | 1,121.33 | Osnabrock FCE - Osnabrock | 64738 | 10/1/2018 | 1,107.09 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,439.64 | na | 21403 | na | na |
| 10/1/2018 | 8335 | 1,115.33 | Osnabrock FCE - Osnabrock | 64765 | 10/2/2018 | 1,097.03 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,372.04 | na | 21403 | na | na |
| 10/2/2018 | 8336 | 1,120.33 | Osnabrock FCE - Osnabrock | 64780 | 10/3/2018 | 1,100.82 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,397.51 | na | 21403 | na | na |
| 10/3/2018 | 8337 | 1,114.66 | Dakota Growers - Carrington | 24988 | 10/4/2018 | 1,112.08 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,473.18 | na | 21403 | na | na |
| 10/4/2018 | 8338 | 1,103.00 | Dakota Growers - Carrington | 25001 | 10/4/2018 | 1,099.91 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,391.40 | na | 21403 | na | na |
| 10/8/2018 | 8339 | 1,094.66 | Dakota Growers - Carrington | 25041 | 10/9/2018 | 1,092.28 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,340.12 | na | 21403 | na | na |
| 10/9/2018 | 8340 | 1,122.33 | Dakota Growers - Carrington | 25063 | 10/9/2018 | 1,120.96 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,532.85 | na | 21403 | na | na |
| 10/11/2018 | 8341 | 1,125.33 | Dakota Growers - Carrington | 25093 | 10/11/2018 | 1,124.29 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,555.23 | na | 21403 | na | na |
| 10/26/2018 | 8342 | 1,165.00 | NoDak - Rohnville | 195 | 10/26/2018 | 1,153.48 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,751.39 | na | 21403 | na | na |
| 10/26/2018 | 8343 | 1,020.66 | NoDak - Rohnville | 197 | 10/29/2018 | 1,007.07 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,767.51 | na | 21403 | na | na |
| 10/29/2018 | 8344 | 1,179.66 | NoDak - Rohnville | 201 | 10/29/2018 | 1,174.20 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,890.62 | na | 21403 | na | na |
| 10/29/2018 | 8345 | 936.33 | NoDak - Rohnville | 203 | 10/29/2018 | 924.16 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,210.36 | na | 21403 | na | na |
| 10/30/2018 | 8369 | 1,153.00 | Osnabrock FCE - Osnabrock | 65026 | 10/30/2018 | 1,137.52 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,644.13 | na | 21403 | na | na |
| 10/30/2018 | 8370 | 1,017.66 | Osnabrock FCE - Osnabrock | 65029 | 10/31/2018 | 1,004.41 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,749.64 | na | 21403 | na | na |
| 10/30/2018 | 8371 | 1,183.00 | Osnabrock FCE - Osnabrock | 65030 | 10/31/2018 | 1,169.27 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,857.49 | na | 21403 | na | na |
| 10/31/2018 | 8372 | 1,061.66 | Osnabrock FCE - Osnabrock | 65033 | 10/31/2018 | 1,048.52 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,046.05 | na | 21403 | na | na |
| 10/31/2018 | 8373 | 1,176.00 | Osnabrock FCE - Osnabrock | 65034 | 10/31/2018 | 1,162.55 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,812.34 | na | 21403 | na | na |
| 10/31/2018 | 8374 | 1,081.33 | Osnabrock FCE - Osnabrock | 65036 | 11/1/2018 | 1,068.69 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,181.60 | na | 21403 | na | na |
| 11/1/2018 | 8375 | 1,054.66 | Osnabrock FCE - Osnabrock | 65045 | 11/1/2018 | 1,041.61 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,999.62 | na | 21403 | na | na |
| 11/2/2018 | 8376 | 1,082.33 | Osnabrock FCE - Osnabrock | 65053 | 11/2/2018 | 1,067.84 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,175.88 | na | 21403 | na | na |

Summary table of how net price of each load of durum calculated:

| Destination Information - inbound | | | | Pricing | | | Scale ticket Grade Factors | | | | | | | Contracts | | | |
|-----------------------------------|----------------|---------------|----------|-----------------------|----------------------|------------------|----------------------------|------|------|-----|------|---------|----------|------------|--------|---------------------------|------------------|
| Elevator | Scale Ticket # | Delivery Date | Net Bu | Base Price per Bushel | Prem. & Disc. per bu | Net Price per Bu | NET Amount Due | TW | MST | DMG | DHV | Protein | FM/ Dock | Estimate # | ECGM # | Sellers Contract | Midwest Contract |
| NoDak - Rohrville | 74 | 9/13/2018 | 1,142.62 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,678.41 | 62.5 | 12.2 | | | 14.0 | 1.3 | 25 | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64545 | 9/13/2018 | 1,137.46 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,643.73 | 62.0 | 12.5 | | | 13.6 | 2.0 | na | 21403 | na | na |
| NoDak - Rohrville | 99 | 9/19/2018 | 1,147.56 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,711.60 | 61.6 | 12.0 | | | 13.9 | 1.3 | 25 | 21403 | na | na |
| NoDak - Rohrville | 109 | 9/20/2018 | 1,087.67 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,309.14 | 62.9 | 11.9 | | | 14.0 | 1.3 | 25 | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64620 | 9/21/2018 | 1,127.83 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,579.02 | 62.5 | 12.2 | | | 13.6 | 1.7 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64623 | 9/21/2018 | 1,085.47 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,294.36 | 62.4 | 12.1 | | | 13.8 | 1.5 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64633 | 9/24/2018 | 1,061.32 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,132.07 | 62.1 | 12.2 | | | 13.7 | 1.7 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64650 | 9/25/2018 | 1,104.84 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,424.52 | 62.6 | 12.9 | | | 13.0 | 1.5 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64675 | 9/26/2018 | 1,108.40 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,448.45 | 62.7 | 12.9 | | | 13.2 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64690 | 9/27/2018 | 1,098.27 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,380.37 | 62.7 | 12.6 | | | 13.3 | 1.5 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64703 | 9/28/2018 | 1,120.68 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,530.97 | 63.0 | 12.8 | | | 13.2 | 1.0 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64738 | 10/1/2018 | 1,107.09 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,439.64 | 62.8 | 12.9 | | | 13.2 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64765 | 10/2/2018 | 1,097.03 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,372.04 | 62.6 | 13.6 | | | 13.3 | 1.7 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 64780 | 10/3/2018 | 1,100.82 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,397.51 | 62.8 | 13.2 | | | 13.0 | 1.8 | na | 21403 | na | na |
| Dakota Growers - Carrington | 24988 | 10/4/2018 | 1,112.08 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,473.18 | 62.4 | 11.5 | 0.4 | 85 | 13.7 | 0.5 | na | 21403 | na | na |
| Dakota Growers - Carrington | 25001 | 10/4/2018 | 1,099.91 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,391.40 | 62.8 | 11.7 | 0.9 | 85 | 13.7 | 0.4 | na | 21403 | na | na |
| Dakota Growers - Carrington | 25041 | 10/9/2018 | 1,092.28 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,340.12 | 62.3 | 12.5 | 1.2 | 84 | 13.4 | 0.4 | na | 21403 | na | na |
| Dakota Growers - Carrington | 25063 | 10/9/2018 | 1,120.96 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,532.85 | 63.0 | 12.1 | 1.1 | 86 | 13.9 | 0.3 | na | 21403 | na | na |
| Dakota Growers - Carrington | 25093 | 10/11/2018 | 1,124.29 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,555.23 | 62.8 | 12.3 | 0.7 | 86 | 13.7 | 0.3 | na | 21403 | na | na |
| NoDak - Rohrville | 195 | 10/26/2018 | 1,153.48 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,751.39 | 63.1 | 12.5 | | | 14.2 | 1.3 | na | 21403 | na | na |
| NoDak - Rohrville | 197 | 10/29/2018 | 1,007.07 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,767.51 | 63.2 | 13.0 | | | 14.1 | 1.3 | na | 21403 | na | na |
| NoDak - Rohrville | 201 | | 1,174.20 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,890.62 | 63.3 | 13.4 | | | 13.9 | 1.3 | na | 21403 | na | na |
| NoDak - Rohrville | 203 | 10/29/2018 | 924.16 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,210.36 | 63.4 | 13.4 | | | 13.8 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65026 | 10/30/2018 | 1,137.52 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,644.13 | 63.0 | 13.5 | | | 13.3 | 1.4 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65029 | 10/31/2018 | 1,004.41 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,749.64 | 63.3 | 13.6 | | | 13.3 | 1.4 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65030 | 10/31/2018 | 1,169.27 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,857.49 | 63.2 | 13.6 | | | 13.2 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65033 | 10/31/2018 | 1,048.52 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,046.05 | 62.8 | 13.6 | | | 13.2 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65034 | 10/31/2018 | 1,162.55 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,812.34 | 63.0 | 13.6 | | | 13.1 | 1.2 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65036 | 11/1/2018 | 1,068.69 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,181.60 | 62.8 | 13.8 | | | 13.0 | 1.2 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65045 | 11/1/2018 | 1,041.61 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 6,999.62 | 63.0 | 13.6 | | | 12.8 | 1.3 | na | 21403 | na | na |
| Osnabrock FCE - Osnabrock | 65053 | 11/2/2018 | 1,067.84 | \$ 6.75 | \$ (0.03) | \$ 6.72 | \$ 7,175.88 | 63.0 | 13.8 | | | 13.0 | 1.4 | na | 21403 | na | na |
| NoDak - Rohrville | 1277 | 8/30/2018 | 1,046.55 | | | | | 62.4 | 11.9 | | | 13.5 | 1.3 | 12 | 21403 | | |
| NoDak - Rohrville | 1284 | 8/31/2018 | 1,113.01 | | | | | 61.4 | 11.8 | | | 13.8 | 1.3 | 12 | 21403 | | |
| NoDak - Rohrville | 1268 | 8/28/2018 | 963.65 | | | | | 60.1 | 12.1 | | | 13.8 | 1.4 | 12 | 21403 | Grain previously paid for | |
| NoDak - Rohrville | 1273 | 8/29/2018 | 1,073.09 | | | | | 62.4 | 12.0 | | | 13.8 | 1.4 | 12 | 21403 | | |
| NoDak - Rohrville | 36 | | 1,177.37 | | | | | | | | | | | 12 | 21403 | | |
| NoDak - Rohrville | 59 | 9/12/2018 | 1,150.20 | | | | | 62.8 | 12.3 | | | 14.0 | 1.3 | 17 | 21403 | | |
| NoDak - Rohrville | 69 | 9/12/2018 | 1,166.63 | | | | | 62.3 | 12.3 | | | 14.1 | 1.3 | 17 | 21403 | | |
| NoDak - Rohrville | 51 | 9/11/2018 | 1,126.83 | | | | | 62.8 | 12.0 | | | 13.9 | 1.3 | 17 | 21403 | Grain previously paid for | |
| NoDak - Rohrville | 42 | 9/11/2018 | 1,115.97 | | | | | 61.9 | 12.1 | | | 13.9 | 1.3 | 17 | 21403 | | |
| NoDak - Rohrville | 65 | 9/12/2018 | 1,158.41 | | | | | 62.2 | 12.1 | | | 14.2 | 1.3 | 17 | 21403 | | |
| | | | | | | | | 62.6 | 12.6 | 0.9 | 85.2 | 13.6 | 1.3 | | | | |

Average of grade factors for calculating premiums and discounts per agreement #21403 (weighted)

Summary table of how value of each load of yellow peas calculated:

| BOL Information | | | Destination Information - inbound | | | | Pricing | | | Contracts | | |
|-----------------|-------|----------|-----------------------------------|----------------|---------------|---------|------------------|----------------|------------|-----------|------------------|------------------|
| BOL Date | BOL # | Bushels | Elevator | Scale Ticket # | Delivery Date | Net Bu | Net Price per Bu | NET Amount Due | Estimate # | ECGM # | Sellers Contract | Midwest Contract |
| 10/1/2018 | 8323 | 1,043.33 | Dakota Dry Bean - Crary | CRA001001654 | 10/2/2018 | 1030.68 | \$ 6.98 | \$ 7,194.15 | 233 | 21362 | na | na |
| 10/1/2018 | 8334 | 1,187.33 | Dakota Dry Bean - Crary | CRA001001648 | 10/1/2018 | 1162.00 | \$ 6.98 | \$ 8,110.76 | 233 | 21362 | na | na |
| 10/1/2018 | 8346 | 1,179.33 | Dakota Dry Bean - Crary | CRA001001657 | 10/2/2018 | 1173.62 | \$ 6.98 | \$ 8,191.87 | 233 | 21362 | na | na |
| 10/2/2018 | 8350 | 1,176.00 | Dakota Dry Bean - Crary | CRA001001676 | 10/2/2018 | 1168.30 | \$ 6.98 | \$ 8,154.73 | 233 | 21362 | na | na |
| 10/3/2018 | 8354 | 1,234.33 | Dakota Dry Bean - Crary | CRA001001686 | 10/3/2018 | 1224.05 | \$ 6.98 | \$ 8,543.87 | 233 | 21362 | na | na |
| 10/3/2018 | 8358 | 1,182.33 | AGT - Minot | M18670 | 10/4/2018 | 1168.01 | \$ 6.98 | \$ 8,152.71 | 233 | 21362 | na | na |
| 10/3/2018 | 8359 | 1,163.33 | AGT - Minot | M18667 | 10/4/2018 | 1144.59 | \$ 6.98 | \$ 7,989.24 | 233 | 21362 | na | na |
| 10/4/2018 | 8360 | 935.00 | Crookston Bean | | 10/5/2018 | 927.99 | \$ 6.98 | \$ 6,477.37 | 233 | 21362 | na | na |
| 10/4/2018 | 8362 | 1,158.00 | AGT - Minot | M18677 | 10/4/2018 | 1145.85 | \$ 6.98 | \$ 7,998.03 | 233 | 21362 | na | na |
| 10/25/2018 | 8367 | 1,262.66 | Dakota Dry Bean - Crary | CRA001001874 | 10/26/2018 | 1251.02 | \$ 6.98 | \$ 8,732.12 | 233 | 21362 | na | na |
| 10/27/2018 | 8368 | 1,256.00 | Dakota Dry Bean - Crary | CRA001001887 | 10/29/2018 | 603.89 | \$ 6.98 | \$ 4,215.15 | 233 | 21362 | na | na |
| 10/27/2018 | 8368 | 1,256.00 | Dakota Dry Bean - Crary | CRA001001887 | 10/29/2018 | 646.04 | \$ 6.90 | \$ 4,457.68 | na | 21489 | na | na |
| 10/29/2018 | 8390 | 1,014.66 | Dakota Dry Bean - Crary | CRA001001889 | 10/30/2018 | 1007.82 | \$ 6.90 | \$ 6,953.96 | na | 21489 | na | na |
| 10/31/2018 | 8391 | 1,137.66 | Dakota Dry Bean - Crary | CRA001001910 | 10/31/2018 | 1121.53 | \$ 6.90 | \$ 7,738.56 | na | 21489 | na | na |
| 11/1/2018 | 8394 | 1,118.33 | Dakota Dry Bean - Crary | CRA001001920 | 11/1/2018 | 1080.90 | \$ 6.90 | \$ 7,458.21 | na | 21489 | na | na |
| 11/2/2018 | 8396 | 1,164.00 | Dakota Dry Bean - Crary | CRA001001932 | 11/2/2018 | 1136.53 | \$ 6.90 | \$ 7,842.06 | na | 21489 | na | na |

Summary table of how net bushel of each load of yellow peas delivered to AGT - Minot calculated:

| Destination Information - inbound | | | How NET Bu of Y. Peas Calculated(AGT) | | | | Scale ticket Grade Factors | | | Contracts | | | | |
|-----------------------------------|----------------|---------------|---------------------------------------|-------------------------|-----------------------|---------------------------|----------------------------|-----|--------|-----------|------------|--------|------------------|------------------|
| Elevator | Scale Ticket # | Delivery Date | Net Bu | Net Lbs (peas + splits) | FM lbs (FM% * G.lbs.) | Gross Lbs (unload weight) | MST | DMG | Splits | FM/ Dock | Estimate # | ECGM # | Sellers Contract | Midwest Contract |
| AGT - Minot | M18670 | 10/4/2018 | 1,168.01 | 70,080.54 | 779.46 | 70,860 | 11.81 | 0.7 | 1.10 | 233 | 21362 | na | na | |
| AGT - Minot | M18667 | 10/4/2018 | 1,144.59 | 68,675.46 | 904.54 | 69,580 | 11.42 | 0.7 | 1.30 | 233 | 21362 | na | na | |
| AGT - Minot | M18677 | 10/4/2018 | 1,145.85 | 68,751.02 | 1,188.98 | 69,940 | 10.91 | 1.3 | 1.70 | 233 | 21362 | na | na | |

Summary table of how net bushel of each load of yellow peas delivered to Dakota Dry Bean calculated:

| Elevator | | Destination Information - inbound | | | DDB calc. of Net Bu. from CWT | | | | Scale ticket Grade Factors | | | | | Contracts | | |
|-------------------------|--------------|-----------------------------------|---------------|----------|-------------------------------|----------------------|------------|-------------|----------------------------|------|--------|---------|------------|-----------|------------------|------------------|
| | | Scale Ticket # | Delivery Date | Net Bu | Net Bu (net contract CWT/0.6) | Net CWT per contract | Splits CWT | DDB Net CWT | MST | DMG | Splits | FM/Dock | Estimate # | ECGM # | Sellers Contract | Midwest Contract |
| Dakota Dry Bean - Crary | CRA001001654 | 10/2/2018 | 1,030.68 | 1,030.68 | 618.41 | 0.41 | 618.00 | 10.7 | 0.52 | 0.13 | 0.85 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001648 | 10/1/2018 | 1,162.00 | 1,162.00 | 697.20 | 1.07 | 696.13 | 10.9 | 0.39 | 0.3 | 1.99 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001657 | 10/2/2018 | 1,173.62 | 1,173.62 | 704.17 | 1.17 | 703.00 | 10.5 | 0.46 | 0.33 | 0.25 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001676 | 10/2/2018 | 1,168.30 | 1,168.30 | 700.98 | 1.41 | 699.57 | 10.5 | 0.52 | 0.4 | 0.22 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001686 | 10/3/2018 | 1,224.05 | 1,224.05 | 734.43 | 0.48 | 733.95 | 10.7 | 0.31 | 0.13 | 0.55 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001874 | 10/26/2018 | 1,251.02 | 1,251.02 | 750.61 | 0.68 | 749.93 | 11.3 | 0.77 | 0.18 | 0.31 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001887 | 10/29/2018 | 603.89 | 603.89 | 749.96 | 1.59 | 748.37 | 11.0 | 0.67 | 0.42 | 0.26 | 233 | 21362 | na | na | |
| Dakota Dry Bean - Crary | CRA001001887 | 10/29/2018 | 646.04 | na | na | na | na | 11.0 | 0.67 | 0.42 | 0.26 | na | 21489 | na | na | |
| Dakota Dry Bean - Crary | CRA001001889 | 10/30/2018 | 1,007.82 | 1,007.82 | 604.69 | 0.67 | 604.02 | 11.0 | 0.81 | 0.22 | 0.19 | na | 21489 | na | na | |
| Dakota Dry Bean - Crary | CRA001001910 | 10/31/2018 | 1,121.53 | 1,121.53 | 672.92 | 0.65 | 672.27 | 10.8 | 1.25 | 0.19 | 2.53 | na | 21489 | na | na | |
| Dakota Dry Bean - Crary | CRA001001920 | 11/1/2018 | 1,080.90 | 1,080.90 | 648.54 | 1.05 | 647.49 | 11.1 | 1.12 | 0.31 | 2.80 | na | 21489 | na | na | |
| Dakota Dry Bean - Crary | CRA001001932 | 11/2/2018 | 1,136.53 | 1,136.53 | 681.92 | 0.38 | 681.54 | 11.2 | 0.96 | 0.11 | 1.40 | na | 21489 | na | na | |