

STATE OF NORTH DAKOTA  
PUBLIC SERVICE COMMISSION

Otter Tail Power Company  
Economic Development  
Rates

Case No. PU-22-367

AFFIDAVIT OF SERVICE BY REGULAR MAIL

STATE OF NORTH DAKOTA  
COUNTY OF BURLEIGH

Geralyn R. Schmaltz deposes and says that:

she is over the age of 18 years and not a party to this action and, on the **4th day of January 2023**, she deposited in the United States Mail at Bismarck, North Dakota, **one** envelope by first class mail, fully prepaid, securely sealed each containing a photocopy of:

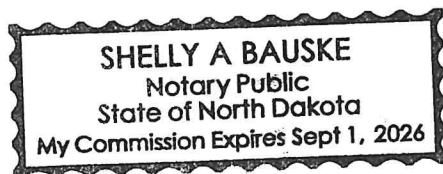
- **Staff Response to Application for Protection of Information**

The envelope was addressed as follows:

Cary Stephenson  
Associate General Counsel  
Otter Tail Power Company  
215 S. Cascade Street  
Fergus Falls, MN 56538-0496

Each address shown is the respective addressee's last reasonably ascertainable post office address.

Subscribed and sworn to before me  
this **4th day of January 2023**.



SEAL

**STATE OF NORTH DAKOTA**  
**PUBLIC SERVICE COMMISSION**

**Otter Tail Power Company  
Economic Development  
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**Case No. PU-22-367**

**STAFF RESPONSE TO APPLICATION FOR PROTECTION OF INFORMATION**

On September 16, 2022, Otter Tail Power Company (OTP) filed an Application for Protection of Information to protect certain information in the captioned case.

The information for which Otter Tail seeks protection from public disclosure falls in the following general categories: 1. Customer load, service and rate information set forth in the Application and the proposed Electric Service Agreement (ESA). 2. Otter Tail's Economic Development Pricing Model and all inputs and outputs thereto, including marginal pricing and the results of the application of Otter Tail's EDRM to the customer's load and service information, including Economic Development Rider rates. In addition to Customer-related information noted above, Otter Tail seeks trade secret protection for the following: 1. Confidential not public information noted in the Application: a) Company related marginal costs and investments necessary to serve the Customer which are components of Attachment 1. b) Cumulative five-year contribution of new customer to Otter Tail system which is also included in Attachment 2. 2. Otter Tail's Economic Development Rate Model (EDRM), which is designated as Attachment 1 to Otter Tail's EDR and ESA application. Attachment 1, a spreadsheet provided on a USB storage drive, includes all company-related marginal costs and proposed investments to serve potential customers as well as estimates of customer billing determinants and related bill calculations. 3. Attachment 2, also provided on a USB storage drive, is Otter Tail's summary of net benefits stemming from pricing model output and allocation of the

discount between the new customer and the contribution to existing customers. 4. Portions of Attachment 3 (the proposed ESA) setting forth the EDR rate and customer's operational details. 5. Certain references within the Application which contain references to information in the Attachments or that otherwise contain the customer's trade secret information.

The Company states that this information is Proprietary and Commercial information because it is technical and financial information as provided in N.D.C.C. § 44-04-18.4(2)(a).

The Company further states that the above-referenced information is not publicly available, is confidential business information, and was prepared specifically by Otter Tail with data inputs unique to Otter Tail. The confidentiality of this information has been maintained by Otter Tail. Otter Tail's Commission-approved tariff under which this information is being filed specifically states the information will be provided only to Commission and Commission Staff. The information, therefore, is not readily ascertainable by proper means by other persons.

The application further states that the information could provide Otter Tail competitors valuable competitive information, specifically with regard to Otter Tail marginal pricing and calculations concerning net benefits. Vendors, competitors and prospective EDR eligible customers would have an opportunity to obtain economic value from disclosure or use of the information to the detriment of Otter Tail and the customers we serve.

The confidentiality of this information has been maintained by OTP. The information is not disclosed to the public or to persons other than employees or authorized

agents who need to know the information to fulfill their responsibilities in connection with the subject matter of the information.

OTP has requested that this, and similar types of this information, be treated as trade secret in all of OTP's regulatory filings and other sharing of this information with governmental entities.

Staff believes that OTP's application satisfies the requirements of the North Dakota Century Code for protection of the information, which is the subject of this request.

For reasons set forth above, Staff recommends that the Commission grant the application of OTP to protect certain information filed in the captioned case.

Dated this 3rd day of January 2023.



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Brian Johnson  
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