STATE OF NORTH DAKOTA

PUBLIC SERVICE COMMISSION

Otter Tail Power Company 2023 Electric Rate Increase Application Case No. PU-23-342

AFFIDAVIT OF SERVICE BY REGULAR AND ELECTRONIC MAIL

STATE OF NORTH DAKOTA COUNTY OF BURLEIGH

Erica J. Getz deposes and says that:

she is over the age of 18 years and not a party to this action and, on the **10th day of January 2024**, she deposited in the United States Mail at Bismarck, North Dakota, **three** envelopes by first class mail, fully prepaid, securely sealed each containing a photocopy of:

• Staff Response to Application for Protection of Information

The envelopes were addressed as follows:

Lauren Donofrio Senior Associate General Counsel – Regulatory Otter Tail Power Company PO Box 496 Fergus Falls, MN 56538-0496

Jessica Fyhrie Manager Regulatory Proceedings Otter Tail Power Company PO Box 496 Fergus Falls, MN 56538-0496 Cary Stephenson Associate General Counsel Otter Tail Power Company PO Box 496 Fergus Falls, MN 56538-0496

Erica J. Getz further deposes and says that on the **10th day of January 2024**, she sent an electronic message to **two** addressees, each including an electronic copy in portable document format of the same document.

The electronic mail was addressed as follows:

Regulatory Filing Coordinator
Otter Tail Power Company
Regulatory_Filing_Coordinators@otpco.com

Hope L. Hogan Office of Administrative Hearings OAH File No. 20230373 hlhogan@nd.gov

Each address shown is the respective addressee's last reasonably ascertainable post office and electronic address.

Subscribed and sworn to before me this **10th day of January 2024.**

SHELLY A BAUSKE

Notary Public

State of North Dakota

My Commission Expires Sept 1, 2026

Notary Public

SEAL

STATE OF NORTH DAKOTA

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STAFF RESPONSE TO APPLICATION FOR PROTECTION OF INFORMATION

JANUARY 10, 2024

On November 2, 2023, Otter Tail Power Company (OTP) filed an Application for

Protection of Information to protect certain information in the captioned case.

The specific information for which OTP seeks protection includes the following

items:

Customer-Specific Sales and Revenues: OTP's initial filing includes information

regarding the annual and seasonal energy (kilowatt hour (kWh)) and demand (kilowatt)

(kW) of individual customers. This customer-specific data is used in OTP's sales and

revenue forecasts, class cost allocation and rate design. The initial filing also contains

information regarding base rate revenue collected from individual customers under

present and proposed rates, and customer-specific pricing. As the case develops, it is

possible that more granular (i.e., monthly) customer-specific energy usage information,

or other customer-specific information could be provided through discovery or in

subsequent filings.

OTP Proprietary Modeling and Confidential Information: Several of the inputs and

outputs to the sales and revenue forecast constitute propriety models or work product

developed by OTP. Further, OTP's initial filing provides selected wage and compensation

data of OTP employees.

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Public Service Commission Brian Johnson, Legal Counsel Proprietary Information of Third Parties: OTP's initial filing contains information

licensed or sold to OTP pursuant to contractual arrangements with third parties. Such

information includes actuarial studies, employee compensation and benefits data,

surveys, and benchmarking.

OTP asserts each of these categories of information described constitutes "trade

secret information" as defined in N.D.C.C. §§ 44-04-18.4(2)(d) and 47-25.1-01(4). OTP

also contends the information is "commercial information," as defined in N.D.C.C. § 44-

04-18.4(2)(a), "financial information," as defined in N.D.C.C. § 44-04-18.4(2)(b), and

"proprietary information" pursuant to N.D.C.C. § 44-04-18.4(2)(c)(5). The information is

not publicly available, is confidential and proprietary business information, was prepared

specifically for OTP with data inputs unique to OTP or is subject to agreements that

require the ongoing confidentiality of the information.

This information's confidentiality has been maintained by OTP and is not

ascertainable by proper means by other persons. If not protected, vendors and

competitors would have an opportunity to obtain economic value from disclosure or use

of the information to the detriment of OTP and its customers. If publicly available, the

information could be used by alternative energy suppliers to compete with OTP for service

to existing customers or in efforts to attract new customers. It also could be used by

market participants in bidding or other strategies, ultimately to the detriment of OTP's

customers. Further, customer-specific information has independent economic value to

those customers themselves, who derive value from OTP's efforts to maintain its

confidentiality. Some of the information represents significant work product of OTP, the

cost of which generally is borne by customers through the payment of the cost of service.

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Finally, entities could use the information to hire away talent from OTP or generally inhibit OTP's ability to retain and attract members of its workforce.

Staff has reviewed the information the company requests be treated as confidential information and believes that it complies with North Dakota Century Code and North Dakota Administrative Code and is generally the type of information that is granted protection.

Dated this 10th day of January 2024.

Brian Johnson

Special Assistant Attorney General Bar ID 07937

North Dakota Public Service Commission

600 East Boulevard Avenue Dept. 408 Bismarck, ND 58505