

# EXHIBIT

2

Direct Testimony and Schedules  
Allen D. Krug

Before the North Dakota Public Service Commission  
State of North Dakota

In the Matter of the Application of Northern States Power Company  
for Authority to Increase Rates for Natural Gas Service in North Dakota

Case No. PU-23-\_\_\_\_  
Exhibit\_\_\_\_(ADK-1)

**Policy**

December 29, 2023

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1 **I. INTRODUCTION**

2

3 Q. PLEASE STATE YOUR NAME AND OCCUPATION.

4 A. My name is Allen D. Krug. I am Associate Vice President, State Regulatory  
5 Policy for Northern States Power Company – Minnesota (NSP or Xcel Energy  
6 or the Company).

7

8 Q. PLEASE SUMMARIZE YOUR QUALIFICATIONS AND EXPERIENCE.

9 A. I have worked for Xcel Energy since 1998, initially as a Manager of Renewable  
10 Energy and Energy Contract Coordinator. I then served as a Regulatory  
11 Consultant for a number of years before becoming Regional Vice President,  
12 Regulatory Administration in 2008. I began my current position in 2013. Prior  
13 to joining the Company, I worked for over a decade at the Minnesota  
14 Department of Commerce, first as a Statistical Analyst and later as a Supervisor  
15 in the Electric Regulatory Unit. My statement of qualifications is provided as  
16 Exhibit\_\_\_(ADK-1), Schedule 1.

17

18 Q. WHAT ARE YOUR CURRENT RESPONSIBILITIES?

19 A. In my current role, I develop regulatory strategy for NSP across South Dakota,  
20 North Dakota, and Minnesota.

21

22 Q. FOR WHOM ARE YOU TESTIFYING?

23 A. I am testifying on behalf of Xcel Energy.

24

25 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

26 A. I am presenting the Company's overall rate case to the Commission. My  
27 testimony provides an overview of our Application, summarizes the need for a

1 general natural gas rate increase, explains key developments since the  
2 Company's last North Dakota rate case, and introduces the Company-  
3 sponsored witnesses.

4  
5 Q. PLEASE DESCRIBE HOW YOUR TESTIMONY IS ORGANIZED.

6 A. I present my testimony in the following sections:

- 7 • Case Overview;
- 8 • Company Overview;
- 9 • Key Developments Since the Company's Last Rate Case;
- 10 • Rate Case Components;
- 11 • Proposed Changes to Rate Recovery; and
- 12 • Introduction of Company Witnesses

13  
14 Q. WHAT IS THE COMPANY FILING IN SUPPORT OF ITS APPLICATION?

15 A. In addition to our Application, we are filing testimony, exhibits, and work  
16 papers in support of our request. We reviewed all North Dakota Public Service  
17 Commission Rules and Orders from previous rate cases and other cases to  
18 ensure we have complied with the Commission's requirements. My  
19 Exhibit\_\_\_(ADK-1), Schedule 2 lists the relevant statutes, rules, and  
20 Commission directives, the action the Company has taken to address each  
21 directive, and the location in our Application of the Company's response.

22  
23 **II. CASE OVERVIEW**

24  
25 Q. PLEASE SUMMARIZE THE COMPANY'S REQUEST IN THIS PROCEEDING.

26 A. In this case, Xcel Energy seeks authority from the Commission to increase our  
27 retail natural gas base rate revenues by approximately \$8.463 million, or 9.4

1 percent. We base this request on a 2024 future test year as allowed by North  
2 Dakota law. The test year revenue requirement reflects a Return on Equity  
3 (ROE) of 10.20 percent and an overall Rate of Return (ROR) of 7.52 percent.  
4 Under our proposal, a typical residential customer would see a monthly bill  
5 increase of about \$6.75 per month.

6

7 Q. WHEN WAS THE COMPANY'S LAST NATURAL GAS BASE RATE CASE?

8 A. The Company's last natural gas base rate case was filed in September 2021 and  
9 used a 2022 future test year (Case No. PU-21-381).

10

11 Q. WHY IS THE COMPANY SEEKING A RATE INCREASE AT THIS TIME?

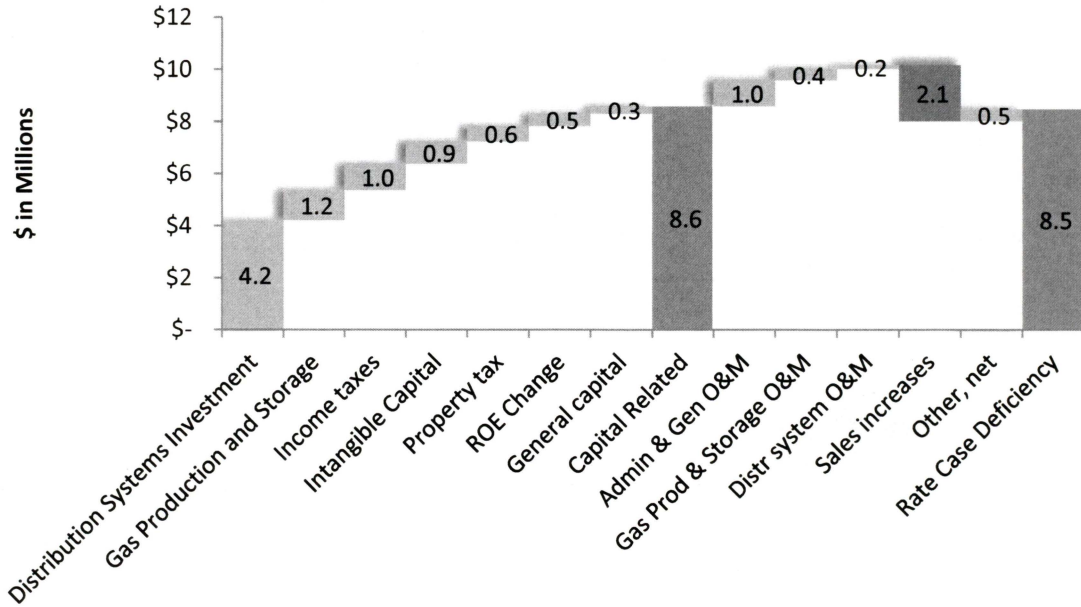
12 A. The Company is filing this rate case due to material capital investments made  
13 since our last rate case, particularly investments in our gas system in North  
14 Dakota and investments in our peaking plants, which provide capacity benefits  
15 to the entire NSP gas system. General and intangible capital investments,  
16 including investments in information technology, fleet modernization, and  
17 improvements to the facilities the Company uses to operate our system are also  
18 contributing to the need for this rate case.

19

20 Figure 1, below, identifies the key categories of costs driving our current  
21 revenue deficiency compared to current rates (*i.e.*, those established using a 2022  
22 test year).

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**Figure 1**  
**Incremental Rate Case Drivers – Current Rates (2022 Rate Case) to 2024 Test Year**



Q. WHAT KINDS OF INVESTMENTS COMPRISE THE DISTRIBUTION SYSTEM DRIVERS SHOWN IN FIGURE 1?

A. The capital investments in our distribution system are described in more detail in Company witness Alicia Berger’s Direct Testimony. To summarize, these investments relate to: a) investments in serving new customers, including installing new service lines and meters; b) investments in improved reliability, such as capacity increases and the replacement of meter modules; c) safety-related work, including work required by federal regulations; and d) mandatory infrastructure relocations in response to requirements of governmental authorities.

1 Q. WHAT TYPES OF INVESTMENTS ARE INCLUDED IN GAS PRODUCTION AND  
2 STORAGE?

3 A. The Company is continuing its multi-year refurbishment of its three peaking  
4 plants to maintain operational reliability during periods of peak demand. The  
5 facilities include one liquid natural gas (LNG) peaking plant and two propane  
6 peaking plants. The plants provide additional capacity to the overall system  
7 during peak events by vaporizing LNG or propane to create additional gas for  
8 customer use. In 2023, the Company completed vaporization improvements for  
9 the Maplewood and Sibley plants discussed in the prior rate case and invested  
10 in the Inlet Meter Building project, which Company witness Berger discusses.  
11 In 2024, this work will include crucial improvements to fire suppression  
12 systems. I address these plants and projects further below, and Company  
13 witness Berger also discusses them in greater depth.

14

15 Q. WHAT ARE THE GENERAL CAPITAL AND INTANGIBLE CAPITAL INVESTMENTS  
16 CONTRIBUTING TO THIS RATE REQUEST?

17 A. The investments in these categories consist largely of investments in our fleet  
18 and supporting infrastructure, information technology (IT) investments, and  
19 improvements to the Company's facilities. I describe these investments further  
20 below and they are also briefly discussed by Company witness Allison M.  
21 Johnson as part of an overall discussion of capital additions.

22

23 Q. WHAT ARE THE INCREASED PROPERTY AND INCOME TAX DRIVERS?

24 A. The increase in property taxes is a result of the capital additions reflected in the  
25 other case drivers discussed above. Income tax increases are merely a function  
26 of increased capital investments and the related additional revenue.

27

1 Q. PLEASE DESCRIBE THE CUSTOMER, SALES GROWTH DEPICTED IN FIGURE 1.

2 A. Over the past couple years, the Company has experienced growth in the number  
3 of North Dakota gas customers, primarily due to continued residential growth  
4 in our Fargo, West Fargo, and Grand Forks service areas. Unlike our electric  
5 service area, which is limited by the state's territorial integrity law, Xcel Energy  
6 is able to grow its gas business as these communities grow. This growth has  
7 contributed to increased revenues.

8

9 Q. WHAT HAVE BEEN XCEL ENERGY'S NORTH DAKOTA GAS EARNINGS IN RECENT  
10 YEARS?

11 A. In 2022, our weather-normalized jurisdictional gas return on equity was 9.80  
12 percent; for 2023, it is forecasted to be 5.99 percent. Absent a rate increase, the  
13 forecasted return in 2024 is 2.95 percent. With that level of projected return,  
14 the Company must seek additional revenue.

15

### 16 III. COMPANY OVERVIEW

17

18 Q. WHAT IS THE PURPOSE OF THIS SECTION OF YOUR TESTIMONY?

19 A. In this section, I provide a broad overview of how the Company provides  
20 natural gas to its customers in North Dakota.

21

22 Q. PLEASE PROVIDE A GENERAL DESCRIPTION OF XCEL ENERGY INC.'S NATURAL  
23 GAS UTILITIES IN THE MIDWEST.

24 A. Xcel Energy Inc. is one of the largest retail gas providers in the upper Midwest.  
25 The Company provides natural gas utility services in portions of North Dakota  
26 and Minnesota, and our affiliate Northern States Power Company – Wisconsin  
27 provides natural gas utility services in portions of Wisconsin and Michigan.

1

2 Q. COULD YOU PLEASE DESCRIBE NSP'S NATURAL GAS UTILITY BUSINESS?

3 A. Yes. The Company serves approximately 533,000 natural gas customers in  
4 North Dakota and Minnesota. Of those, about 63,000 are customers located in  
5 North Dakota in the cities of Fargo, Grand Forks, and several surrounding  
6 communities, including West Fargo, Mapleton, Buffalo, Casselton, Emerado,  
7 Horace, Oriska, Prairie Rose, Reille's Acres, Riverside, Tower City, Thompson,  
8 and Wild Rice. NSP has approximately 1,150 miles of distribution mains in  
9 North Dakota, along with compressor stations, regulator stations, and other  
10 supporting infrastructure located in the state.

11

12 Q. HOW MUCH NATURAL GAS IS USED BY NSP'S NORTH DAKOTA CUSTOMERS?

13 A. For 2024, the Company is projecting that its North Dakota customers will use  
14 approximately 14,300,000 thousand cubic feet (MCF) of natural gas; however,  
15 actual consumption will obviously depend on the weather. That represents  
16 approximately 10.77 percent of NSP's total gas sales forecasted in Minnesota  
17 and North Dakota for the year. In the extreme cold weather conditions, the  
18 Company uses a "Design Day" to design the peak capacity of its system; this is  
19 explained in Company witness Berger's Direct Testimony. NSP projects North  
20 Dakota customers' contribution to the Company's 2024 peak capacity will be  
21 approximately 13.20 percent of the total for both states.

22

23 Q. HOW DOES THE COMPANY ALLOCATE SYSTEM COSTS AMONG AND BETWEEN  
24 JURISDICTIONS?

25 A. The Company directly assigns many natural gas costs to particular state  
26 jurisdictions. For example, capital and O&M costs for portions of the  
27 distribution system that only serve customers in North Dakota are directly

1 assigned to North Dakota. For those costs incurred by areas of the Company  
2 to support operations in both North Dakota and Minnesota, the Company uses  
3 a variety of allocation factors, which are discussed by Company witness  
4 Benjamin C. Halama. The Company's allocation methodologies in this  
5 Application are consistent with past practices, and have been accepted by  
6 regulators in North Dakota and Minnesota. These methodologies are set forth  
7 in the Company's Cost Assignment and Allocation Manual (CAAM), which is  
8 Schedule 12 to Company witness Halama's Direct Testimony,  
9 Exhibit\_\_\_(BCH-1), Schedule 12.

10  
11 Q. WHERE DOES THE COMPANY PURCHASE THE NATURAL GAS IT PROVIDES TO  
12 CUSTOMERS?

13 A. The Company purchases the natural gas that it provides to customers in North  
14 Dakota and Minnesota primarily at four different hubs: the Ventura Hub  
15 (located in Hancock County, Iowa), the Demarcation Hub (located north of  
16 Clifton, Kansas), the Emerson Hub (located in Emerson, Manitoba, Canada),  
17 and the Chicago Hub (located in Chicago, Illinois). The Company purchases  
18 natural gas from different areas of the United States and Canada at these hubs,  
19 including a significant portion of natural gas from the Bakken formation located  
20 primarily in North Dakota, which is purchased at the Ventura Hub in Iowa.  
21 Company witness Berger also discusses the Company's natural gas purchases in  
22 her Direct Testimony.

23  
24 Q. WHAT STORAGE CAPACITY DOES THE COMPANY HAVE?

25 A. As Company witness Berger discusses, we hold contracts for natural gas storage  
26 in Michigan, Iowa, and Kansas. Primarily, these are used as a reliability tool to  
27 ensure customers have adequate gas supply each and every day. However, they

1 also serve as a price hedge against the potentially higher costs of gas purchased  
2 on the spot markets during winter. When the Company uses gas from storage,  
3 the particular gas molecules moved out of storage may not end up in North  
4 Dakota; however, North Dakota customers benefit from our hedging because  
5 of our combined gas purchasing and transportation for NSP customers. In  
6 addition to storage, the Company has three LNG and propane gas peaking  
7 facilities that I discussed earlier.

8  
9 Q. HOW DOES NATURAL GAS MAKE ITS WAY TO RETAIL CUSTOMERS?

10 A. The gas passes through one or more interstate pipelines before making its way  
11 to the Company's gas distribution systems in Minnesota and North Dakota.  
12 The Company's North Dakota natural gas distribution systems are directly  
13 connected to two interstate pipeline systems: Viking Gas Transmission  
14 Company (Viking) and WBI Energy (WBI). Those pipelines are non-affiliated  
15 pipelines regulated by the Federal Energy Regulatory Commission (FERC). In  
16 addition, the Company uses other Canadian and interstate pipelines for  
17 upstream transportation and storage, as Company witness Berger discusses in  
18 her Direct Testimony.

19  
20 Q. WHY DOES THE COMPANY PURCHASE NATURAL GAS FROM THE BAKKEN AT A  
21 LOCATION IN IOWA?

22 A. Market locations for the purchase and delivery of natural gas are driven, in part,  
23 by the capacity and location of pipelines and other infrastructure to transport  
24 gas from production fields to customers. The Northern Border Pipeline  
25 transports gas production from the Bakken Basin and connects with the  
26 Northern Natural Gas Company (Northern) system at the Ventura Hub in  
27 Iowa. The Northern Border Pipeline and Northern systems have the necessary

1 capacity to move gas from the Bakken to Xcel Energy’s distribution system.  
2 While the WBI system directly connects the Company’s distribution system in  
3 North Dakota to the Bakken and the Company uses all the WBI capacity  
4 available to it, the WBI system lacks adequate capacity to fully serve the  
5 Company’s North Dakota customers. As a practical matter, therefore, the vast  
6 majority of the natural gas the Company supplies to customers in North Dakota  
7 is transported using Viking to move gas from the Emerson Hub and from  
8 Minnesota pipeline connections.  
9

10 Q. IS NSP’S GAS SYSTEM AN “INTEGRATED” SYSTEM?

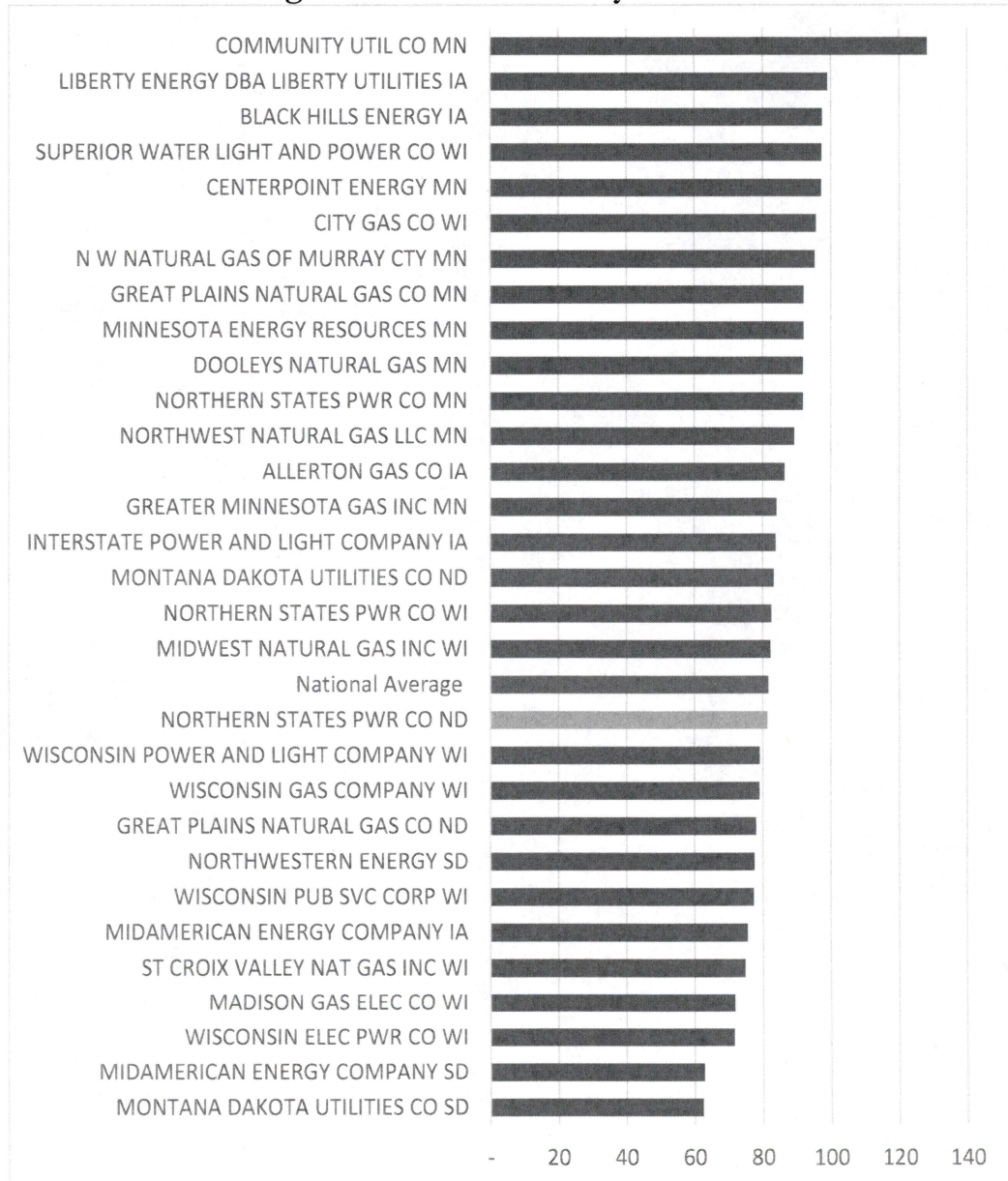
11 A. Although NSP’s gas system in North Dakota and Minnesota is not an integrated  
12 NSP system in the same sense as its electric utility system, NSP carries out  
13 capacity planning, purchasing and transportation decision-making, and other  
14 support functions on a unified basis for its service areas in both states. North  
15 Dakota and Minnesota customers benefit from the economies of scale that  
16 result from this unified planning, purchasing, and decision-making.  
17

18 Q. HOW DO NSP’S GAS RATES IN NORTH DAKOTA COMPARE TO THOSE OFFERED  
19 BY OTHER UTILITIES IN THE REGION?

20 A. Our North Dakota gas customers benefit from Xcel Energy’s unified  
21 purchasing and transportation decisions for the larger overall NSP gas system,  
22 and these benefits are reflected in the low rates we have been able to charge  
23 when compared to peers in the region. Figure 2 below uses 2022 data from the  
24 American Gas Association to compare the Company’s average monthly  
25 residential natural gas bills with the national average and those of other investor-  
26 owned natural gas utilities in North Dakota, Minnesota, South Dakota,

1 Wisconsin, and Iowa. The Company is depicted in green, the national average  
 2 in red, and those of peer utilities are shown in blue.

3 **Figure 2**  
 4 **2022 Average Residential Monthly Natural Gas Bills**



27

1 The figure shows that Xcel Energy's North Dakota customers benefit from bills  
2 below the national average and below those of many utilities in the region.

3

4 Q. HOW WILL THE COMPANY'S RATES COMPARE WITH THOSE OF OTHER GAS  
5 UTILITIES IN THE REGION IF ITS RATE INCREASE APPLICATION IS GRANTED?

6 A. Under our proposal, the Delivery Services Charge would increase by \$2.75 per  
7 month, and the average customer would have a distribution charge of \$4.00.  
8 Together, assuming no other utilities increase rates, those increases would still  
9 position NSP's North Dakota bills within the range of our peer utilities in the  
10 region.

11

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14

**IV. KEY DEVELOPMENTS SINCE  
THE COMPANY'S LAST RATE CASE**

15 Q. WHAT IS THE PURPOSE OF THIS SECTION OF YOUR TESTIMONY?

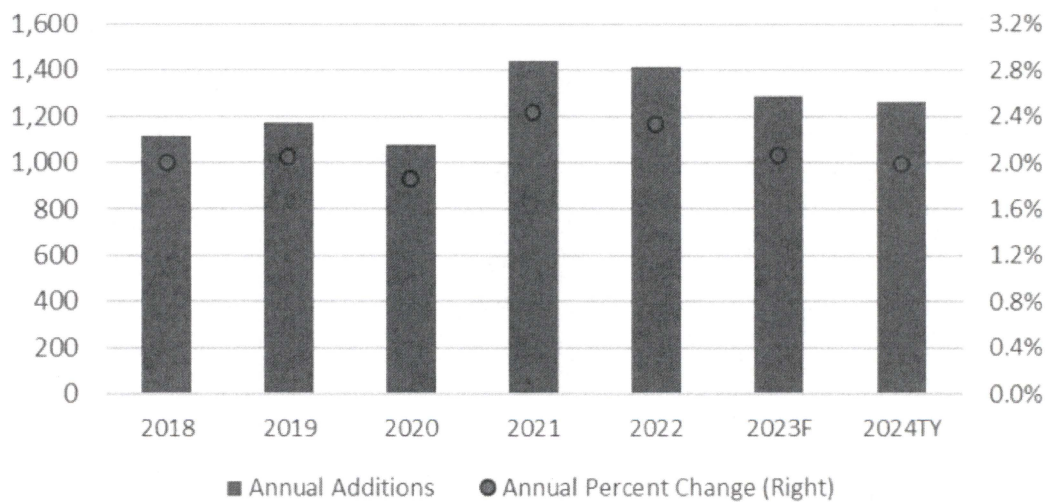
16 A. In this section of my testimony, I discuss material developments since the  
17 conclusion of the Company's last rate case. In particular, I discuss customer and  
18 sales growth, investments in the equipment and gas facilities used to serve our  
19 customers in North Dakota, capital improvements to the Company's gas  
20 peaking plants, our investments in information technology, our fleet and  
21 property investments, and our customer and sales growth.

22

23 Q. WHAT TRENDS HAS THE COMPANY SEEN IN CUSTOMER AND SALES GROWTH?

1 A. We have seen customer growth over the past couple years in North Dakota that  
 2 is consistent with recent trends. Customer growth has ranged from about 1,100  
 3 to 1,400 customers per year since 2018 and the forecast for 2023 and 2024 is to  
 4 add between 1,250 and 1,300 customers per year. The growth rates in 2023 and  
 5 2024 are 2.1 percent and 2.0 percent, respectively, which is in line with the  
 6 recent 5-year trend. Figure 3 below sets forth the percentage increase in  
 7 customers by year and the number of new customers from 2018 through to the  
 8 forecast for the 2024 test year. The Company expects total sales for the 2024  
 9 test year to be slightly higher than in 2022, with forecasted growth of 0.2 percent  
 10 per year on average. Company witness John M. Goodenough provides further  
 11 information regarding our sales and customer growth in his Direct Testimony.

12  
 13 **Figure 3**  
 14 **Annual Customer Additions and Percent Growth, 2018-2024**



22  
 23  
 24 Q. WHAT IS DRIVING THE GROWTH?

25 A. As was the case in our prior natural gas rate case, much of the growth in North  
 26 Dakota results from the healthy economies and construction of new housing  
 27 within the Company's eastern North Dakota service territory, particularly in the

1 Fargo and West Fargo area. Natural gas from Xcel Energy is an attractive  
2 heating option for new housing because it is clean-burning, convenient, low-  
3 cost, and because customers do not need onsite storage as they would for fuel  
4 oil, propane, or wood. Customers also do not have to pre-purchase fuel as they  
5 do with some other heating options. There has also been some gradual service  
6 area growth by Xcel Energy as gas distributions mains have been extended over  
7 the years.

8  
9 Q. WHAT LEVEL OF CAPITAL INVESTMENTS HAS THE COMPANY MADE SINCE ITS  
10 LAST RATE CASE?

11 A. Xcel Energy has made and is planning to make capital investments since our  
12 last rate case that result in an increase of \$52.57 million to the Company's North  
13 Dakota rate base.

14  
15 Q. PLEASE DESCRIBE THE INVESTMENTS THE COMPANY HAS MADE IN ITS NORTH  
16 DAKOTA GAS OPERATIONS.

17 A. Company witness Berger will discuss this in greater depth in her Direct  
18 Testimony, but I will provide a general overview. As I have noted above,  
19 investments in our North Dakota gas operations are the single most significant  
20 driver of this rate case. As Company witness Berger explains in her Direct  
21 Testimony, these projects include new customer business, reliability  
22 improvements, including the replacement of meter modules, safety  
23 improvements, and mandatory improvements. In order to keep the system  
24 operating safely and reliably, some capital investment is needed every year,  
25 including investments made to comply with regulations promulgated by the  
26 federal Pipeline and Hazardous Materials Safety Administration. Capital  
27 additions are made to the system to hook up to new customers, and some

1 distribution mains have to be re-routed in response to government-driven  
2 changes in the physical infrastructure, including the Fargo-Moorhead Flood  
3 Diversion Project and street improvement projects.

4  
5 Q. PLEASE PROVIDE A BRIEF DESCRIPTION OF THE PEAKING PLANTS.

6 A. The Company owns and operates three above-ground peak shaving facilities  
7 located in Minnesota: the Wescott Liquefied Natural Gas (LNG) plant and the  
8 Sibley and Maplewood Propane Air plants. These plants are largely a capacity  
9 resource. They store liquefied natural gas or propane gas that can be vaporized  
10 and injected into the system to help meet firm customer requirements on the  
11 coldest winter days.

12  
13 Q. WHAT ALTERNATIVES ARE THERE TO INVESTING IN THE PEAKING PLANTS?

14 A. The only reasonable alternative would be to obtain additional firm capacity on  
15 a gas pipeline; however, as Company witness Berger explains, that would require  
16 construction of new facilities on the pipeline in question, which would take  
17 years and would result in the Company paying approximately \$60 to \$70 million  
18 per year in charges for the resulting capacity. The investments in the peaking  
19 plants are a much more cost-effective source of firm capacity.

20  
21 Q. WHAT INVESTMENTS IS THE COMPANY MAKING IN THE PEAKING PLANTS?

22 A. Company witness Berger discusses this in more detail in her Direct Testimony,  
23 but I will give a general overview. As I noted above, the Company is continuing  
24 a multi-year refurbishment of the plants. This has included discrete equipment  
25 replacement or refurbishment projects. The Company has also completed the  
26 vaporization improvements at two of the plants that were discussed in the prior  
27 rate case. In 2024, the Company plans to put into service fire detection and

1 suppression system upgrades at the Westcott and Maplewood plants. These  
2 upgrades are necessary for the continued safe operation of the decades-old  
3 plants.

4  
5 Q. HOW DO INVESTMENTS AT THESE PLANTS BENEFIT NORTH DAKOTA  
6 CUSTOMERS?

7 A. The investments are necessary to allow the plants to operate safely and reliably.  
8 The plants provide critical reliability support when gas is most needed on the  
9 system, generally on the very coldest winter days (those approaching the  
10 maximum cold for which the systems in North Dakota and Minnesota were  
11 designed). The plants provide additional overall system supply when customer  
12 demand exceeds our contractual ability to buy and move gas from remote  
13 production areas. Secondly, the plants can provide more economic gas supply  
14 on those days where commodity gas price markets spike allowing the Company  
15 to reduce cost exposure to our North Dakota and Minnesota customers.  
16 Moreover, as I noted above, an alternative source of firm capacity would take  
17 years to develop and cost more.

18  
19 Q. WHAT OTHER CAPITAL INVESTMENTS ARE CONTRIBUTING TO THE REVENUE  
20 REQUIREMENT?

21 A. The other significant categories are intangible capital investments and general  
22 capital investments. These consist of investments in the Company's information  
23 technology, including replacements of aging and outdated software systems and  
24 investments in newer systems to enhance our capabilities to efficiently manage  
25 our business, capital replacements to our fleet and fleet-related infrastructure,  
26 and property services and enterprise security investments.

27

1 Q. PLEASE BRIEFLY DESCRIBE FLEET ASSETS AND THE FUNCTION SERVED BY THE  
2 FLEET ORGANIZATION.

3 A. The fleet assets are the cars, trucks, trailers, and construction equipment, and  
4 supporting facilities such as garages and fuel depots that the Company uses to  
5 support its provision of safe and reliable service. The fleet organization is  
6 responsible for planning, procuring, maintaining, and retiring those assets. The  
7 construction, maintenance, and repair of the natural gas system necessitates  
8 regular travel, which in turn requires the use of vehicles. Because the Company  
9 must be in a position to swiftly and safely respond to emergencies, it is  
10 imperative that the Company's vehicles be safe and reliable. The Company also  
11 uses various different types of construction equipment to perform the regular  
12 work of maintaining the safety and reliability of our gas distribution system.

13

14 Q. WHAT TYPES OF FLEET INVESTMENTS ARE CONTRIBUTING TO THE NEED FOR  
15 THIS RATE CASE?

16 A. The most significant portions of the Company's fleet investments are asset  
17 replacements and additions made to the fleet to serve new business. NSP  
18 recently analyzed the cost of fleet ownership and determined that a somewhat  
19 younger fleet would produce a reduction in the total fleet ownership costs. As  
20 a result, the Company is making fleet replacements which will lower the average  
21 age of the fleet, increase reliability, and reduce fueling and maintenance  
22 expenses.

23

24 Q. YOU HAVE DESCRIBED THE REASON FOR FLEET REPLACEMENTS, BUT WHY IS  
25 THE COMPANY MAKING ADDITIONS TO ITS FLEET?

26 A. The Company is adding some additional fleet assets in response to business  
27 needs and to reduce expenses for renting certain vehicles. From 2020 to 2022,

1 the Company paused its fleet additions and studied use of the existing fleet to  
2 make sure existing vehicles are fully utilized. Based on that analysis, the  
3 Company determined that some additional vehicles are needed.

4  
5 Q. OTHER THAN VEHICLE REPLACEMENTS AND ADDITIONS, WHAT OTHER TYPES  
6 OF FLEET CAPITAL INVESTMENTS IS THE COMPANY MAKING?

7 A. Those two categories are the largest portions of the fleet capital additions by a  
8 significant margin, but there are also some investments in the areas of fueling  
9 infrastructure and garage tools. The garage tools additions include the purchase  
10 and installation of cranes, air compressors, and other infrastructure at fleet  
11 service centers. The fueling infrastructure includes investments in charging  
12 infrastructure for electric vehicles.

13  
14 Q. WHAT ARE THE PROPERTY SERVICES AND ENTERPRISE SECURITY CAPITAL  
15 ADDITIONS?

16 A. The additions in this area consist of investments in security infrastructure and  
17 additions to buildings and facilities.

18  
19 Q. ARE THERE ANY PARTICULAR PROPERTY SERVICES OR ENTERPRISE SECURITY  
20 PROJECTS IN THE WORKS TO SPECIFICALLY IMPROVE SERVICE IN NORTH  
21 DAKOTA?

22 A. Yes. The initial phase of construction for our new Grand Forks Service Center  
23 is scheduled to begin in March 2024. The new service center, which is being  
24 built in response to growth in the Grand Forks area and which will also serve  
25 East Grand Forks, is an investment of just under \$20 million on a Company-  
26 wide basis. However, it will not be in service in 2024 and is thus not contributing  
27 to the need for this rate case.

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Q. HOW ARE INCREASES IN O&M COSTS CONTRIBUTING TO THE REVENUE REQUIREMENT?

A. As shown in Figure 1 above in Section II, there have been minor increases in O&M, including gas distribution O&M and administrative and general O&M. However, the additional revenue from increased sales exceeds the additional O&M amounts. Accordingly, capital investments, and not O&M expenses, are the primary driver of the need for this rate case.

**V. RATE OF RETURN**

Q. ARE YOU OFFERING AN OPINION AS TO THE APPROPRIATE RATE OF RETURN?

A. No, I am not. In his Direct Testimony, Company witness Joshua C. Nowak is providing his opinion and analysis of the appropriate rate of return, including the return on equity His recommended figure is then used by Company witness Halama as an input for his calculation of the revenue requirement. I do not have the expertise to recommend a specific rate of return and am not doing so. Instead, I will generally discuss the importance of setting an appropriate rate of return and some current economic conditions relevant to the proposed return on equity and rate of return.

Q. WHY IS IT IMPORTANT TO SET AN APPROPRIATE RATE OF RETURN?

A. As an initial matter, it is my understanding that the Company is legally entitled to an opportunity to earn an appropriate return. It is also sound public policy to set the right return on equity and rate of return. When the return on equity is set at a level that is not too low or too high, the Company is able to attract capital and cost-effectively make appropriate investments in serving its North

1 Dakota customers. The Company's past investments have allowed us to provide  
2 reliable natural gas service at a reasonable price, and it is the interest of the  
3 Commission and our customers to incentivize such investments going forward.  
4 We need a rate of return that reflects current economic conditions to continue  
5 attracting capital and incentivizing investments at a suitable level. Moreover, an  
6 unreasonably low rate of return will also adversely impact our cost of debt.

7  
8 Q. PLEASE DESCRIBE THE IMPACT AN UNREASONABLE RATE OF RETURN COULD  
9 HAVE ON THE COST OF DEBT?

10 A. Credit rating agencies and investors consider regulatory risk as one factor when  
11 evaluating the risks of purchasing and holding our debt. If the decisions of our  
12 state regulators are viewed unfavorably by credit rating agencies, the result could  
13 be an increased cost of borrowing, which would ultimately impact our cost of  
14 service.

15  
16 Q. WHAT IS THE IMPACT OF CURRENT ECONOMIC CONDITIONS?

17 A. Company witness Nowak discusses the topic in his Direct Testimony,  
18 particularly with respect to return on equity. I will not repeat his testimony here.  
19 However, I will note that the United States has been dealing with inflation at  
20 rates that have not been seen for decades. This inflation is relevant in a few  
21 different ways: (1) it contributes to an environment in which there is significant  
22 risk and volatility in the markets, which can lead investors to seek more of a risk  
23 premium; (2) rising costs can impede the ability of the Company to earn a  
24 reasonable rate of return; and (3) increases in the interest rates for governmental  
25 debt can impact investors' expectations for the rates of return they expect from  
26 other investments. In addition, current market conditions have increased the  
27 Company's short-term borrowing costs. As short-term borrowing is one

1 component of the Company's overall capital structure, the higher cost of such  
2 debt has an impact on the overall rate of return.

## 3 4 VI. RATE CASE COMPONENTS

### 5 6 A. Test Year

7 Q. WHAT INFORMATION IS THE COMPANY PROVIDING TO SUPPORT ITS 2024 TEST  
8 YEAR IN THIS CASE?

9 A. Consistent with N.D.C.C. § 49-05-4.1, the Company includes the following in  
10 this Application to substantiate its 2024 test year:

11 a. A comparison of forecast data to historical period data to demonstrate  
12 the reliability and accuracy of the utility's forecast, including a  
13 comparison of the prior years' forecast or budgeted data to actual data  
14 for those periods, is provided in Company witness Halama's Direct  
15 Testimony.

16  
17 b. A statement that the public utility's forecast is reasonable, reliable, and  
18 was made in good faith and that all basic assumptions used in making or  
19 supporting the forecast are reasonable, evaluated, identified, and justified  
20 to allow the Commission to test the appropriateness of the forecast is  
21 provided in Company witness Halama's Direct Testimony.

22  
23 c. A statement that the accounting treatment that has been applied to  
24 anticipate events and transactions in the forecast is the same as the  
25 accounting treatment to be applied in recording the events once they  
26 have occurred is provided in Company witness Halama's Direct  
27 Testimony.

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**B. Rate of Return**

- Q. WHAT RATES OF RETURN IS THE COMPANY PROPOSING IN THIS APPLICATION?
- A. Our proposed revenue requirement reflects an overall rate of return (ROR) on investment of 7.52 percent, based on an average common equity ratio of 52.50 percent and an ROE of 10.20 percent. Company witness Nowak provides a detailed analysis of the appropriate overall ROR and ROE for the Company in his Direct Testimony.

**C. Revenue Requirements**

- Q. WHAT BASE RATE REVENUE REQUIREMENT IS THE COMPANY PROPOSING IN THIS RATE CASE?
- A. The Company is proposing a revenue requirement of \$98.453 million. The revenue deficiency sought in this rate case is \$8.463 million.

**D. Rate Design**

- Q. PLEASE DESCRIBE YOUR PROPOSED RATE DESIGN FOR THIS CASE.
- A. We are proposing a change to the current rate design for our residential customers. Company witness Martha E. Hoschmiller discusses rate design further and describes the Company's proposed change in her Direct Testimony.
- Q. CAN YOU DESCRIBE THE PROPOSED RATE DESIGN AND THE COMPANY'S PROPOSED CHANGE IN BROAD TERMS?
- A. Yes. Company witness Hoschmiller provides additional detail; however, I can generally describe the rate structure. Residential customers currently pay a fixed monthly "Delivery Services Charge," which is \$22.25, and pay for their commodity gas through the Cost of Gas (COG) Rider. The direct cost paid for

1 gas has thus been separated out from other costs. The Company is proposing  
2 to increase the Delivery Services Charge to \$25.00 and also to add a volumetric  
3 Distribution Charge that varies depending on the quantity of gas delivered. This  
4 new charge would be \$0.06155 per therm.

5  
6 For their part, commercial and industrial customers pay a fixed monthly Basic  
7 Services Charge, a Distribution Charge that varies depending on the quantity of  
8 gas delivered, and a COG Rider Charge for the cost of the gas itself. The current  
9 and proposed amounts of the charges are provided by Company witness  
10 Hoschmiller in her Direct Testimony. Commercial and industrial customers also  
11 have the choice between firm service and interruptible service. Customers who  
12 opt for interruptible service have lower distribution charges and pay less for gas,  
13 but do have somewhat higher basic service charges.

14  
15 Q. WHY IS THE COMPANY PROPOSING A CHANGE TO ITS RATE DESIGN FOR  
16 RESIDENTIAL CUSTOMERS?

17 A. The Company's current rate design has worked well for the Company and our  
18 North Dakota customers. However, some concern was expressed during the  
19 prior rate case regarding the residential rate design and the Company has  
20 determined that a change could be appropriate at this juncture.

21  
22 **VII. PROPOSED CHANGES TO RATE RECOVERY**

23  
24 Q. WHAT IS THE PURPOSE OF THIS SECTION OF YOUR DIRECT TESTIMONY?

25 A. In this section of my Direct Testimony, I discuss the Company's proposed  
26 changes to certain ratemaking items related to employee compensation and  
27 benefits and charitable donation and association dues.

1

2 Q. IS THE COMPANY SEEKING TO MAKE ANY CHANGES TO RATE RECOVERY  
3 ASSOCIATED WITH HUMAN RESOURCES AND EMPLOYEE COMPENSATION?

4 A. Yes, we are seeking to adjust recovery in rates for the Long-Term Incentive  
5 program (LTI).

6

7 Q. WHAT IS LTI?

8 A. LTI is an incentive program that is available to our more senior and executive  
9 level employees; less than five percent of exempt and non-bargaining employees  
10 are eligible for LTI. LTI is intended to incentivize these senior employees to  
11 effectively manage the Company towards its overall corporate goals and in the  
12 best interest of our customers and shareholders. As its name implies, LTI  
13 provides a long-term incentive to these Company leaders through the grant of  
14 Xcel Energy Inc. equity. The employees who receive an LTI grant tend to be those  
15 who have a higher level of influence in the Company's direction and strategy,  
16 and also are employees who are in positions that can be expensive and time-  
17 consuming to fill. The LTI program helps retain these key employees and is  
18 necessary for Xcel Energy to remain competitive in the labor market.

19

20 Q. WHAT PERFORMANCE COMPONENTS ARE ASSOCIATED WITH LTI?

21 A. LTI can be earned through achievement of metrics tied to overall corporate  
22 goals. LTI can be earned via three separate components: 1) environmental  
23 performance, 2) total shareholder return, and 3) time-based LTI.

24

25 Q. WHAT IS THE COMPANY'S PROPOSAL FOR HOW LTI SHOULD BE ADDRESSED IN  
26 THIS RATE CASE?

1 A. The Company is proposing that it be allowed to recover the environmental and  
2 time-based portion of its LTI expenses. Environmental LTI is the portion of  
3 the LTI program tied into the achievement of the Company's environmental  
4 goals. The technologies implemented by Xcel Energy will result in efficiencies,  
5 allow for a lower cost of capital, and remove fuel costs, in addition to  
6 environmental and other benefits. Time-based LTI is the portion of the LTI  
7 program tied to the length of key employees' service with the Company.  
8 Customers benefit from the Company's ability to retain the institutional  
9 knowledge and capabilities of key employees.

10

11 Q. WHY IS IT REASONABLE FOR THE COSTS OF THESE LTI COMPONENTS TO BE  
12 RECOVERED IN RATES?

13 A. These components for earning LTI are key to effective management of the  
14 Company, consistent with key customer-focused goals of environmental  
15 excellence and efficient management, and are necessary for the retention of key,  
16 senior leaders. Through the use of LTI, retaining these key employees ultimately  
17 benefits our customers. Company witness Halama discusses the impacts on the  
18 rate case of allowing for rate recovery of LTI.

19

20 Q. WHAT CHANGES IS THE COMPANY SEEKING WITH REGARD TO CHARITABLE  
21 CONTRIBUTIONS AND CHAMBER OF COMMERCE DUES?

22 A. The Company is proposing that it be allowed to recover 100 percent of the cost  
23 of membership dues for the Greater North Dakota Chamber of Commerce.  
24 Such dues are a common business expense. Moreover, participation in the  
25 Chamber of Commerce can facilitate important discussions between Xcel  
26 Energy and other members of the North Dakota business community,

1 including industrial and commercial clients, to the benefit of the Company and  
2 its customers.

3  
4 The Company also proposes that cost recovery of 50 percent of charitable  
5 contributions benefitting North Dakota be allowed. Charitable contributions  
6 are a normal and expected expense for a business, particularly for a corporation  
7 of Xcel Energy's size and prominence in the community, and the Company's  
8 request is moderate in that it only encompasses half the cost of those donations  
9 that directly benefit North Dakota. For a limited set of contributions—  
10 donations made to North Dakota state and local economic development  
11 entities— the Company is seeking to recover 100 percent of costs.

12  
13 Company witness Halama provides the rate impact of these changes in his  
14 Direct Testimony and Schedules. The impact on rates of the Company's  
15 proposal will be quite modest, and these dues and contributions benefit North  
16 Dakota.

17  
18 **VIII. INTRODUCTION OF COMPANY WITNESSES**

- 19  
20 Q. WHO ARE THE WITNESSES FOR THE COMPANY IN THIS PROCEEDING?
- 21 A. In addition to my Policy Testimony, the Company sponsors the following  
22 witnesses:
- 23 • *Benjamin C. Halama*, who sponsors the overall revenue requirement for  
24 the rate case. Company witness Halama sponsors the schedules  
25 supporting our income statement, rate base, revenue deficiency, and  
26 jurisdictional allocations.

- 1           • *Joshua C. Nowak*, of Concentric Energy Advisors, Inc. who sponsors  
2           testimony on the ROE and ROR, including capital structure and cost of  
3           capital.  
4           • *John M. Goodenough*, who sponsors testimony regarding the Company’s  
5           sales forecast.  
6           • *Allison M. Johnson*, who sponsors testimony regarding the Company’s  
7           depreciation expenses, accumulated depreciation, and capital roll-  
8           forward.  
9           • *Alicia E. Berger*, who sponsors testimony regarding the Company’s Gas  
10          Operations, including capital investments and O&M expenditures.  
11          • *Christopher J. Barthol*, who sponsors testimony regarding our class cost of  
12          service study.  
13          • *Martha E. Hoschmiller*, who sponsors testimony regarding rate design.

14

15          Together, these witnesses provide the information and advocacy needed to  
16          evaluate and approve our Application.

17

18

## IX. CONCLUSION

19

20   Q.   PLEASE SUMMARIZE THE COMPANY’S REQUEST TO THE COMMISSION.

21   A.   We respectfully request that the Commission approve:

- 22           • Our requested rates that provide a net incremental revenue requirement  
23           increase of \$8.463 million;  
24           • An overall ROR on investment of 7.52 percent, based on an average  
25           common equity ratio of 52.50 percent and an ROE of 10.20 percent; and  
26           • Minor changes to our rate design.

1

2 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

3 A. Yes.

# Al Krug

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Minneapolis, MN 55401  
[allen.krug@xcelenergy.com](mailto:allen.krug@xcelenergy.com)  
612-330-6270 (W)

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## *EDUCATION*

1980 University of California, Los Angeles  
MA, Economics

1978 Queens College, City University of New York  
BA, Economics

## *WORK EXPERIENCE*

2013-Present **Xcel Energy Services, Inc., Minneapolis MN**  
***Associate Vice President, State Regulatory Policy***

- Develop regulatory strategy for NSPM.

2008-2013 **Xcel Energy Services, Inc., Minneapolis MN**  
***Regional Vice President, Regulatory Administration***

- Coordinate regulatory compliance and strategy for NSPM.

2003-2008 **Xcel Energy Services, Inc., Denver, Colorado**  
***Regulatory Consultant***

- Develop regulatory strategy for Commercial Operations.
- Coordinate compliance activity.
- Coordinate internal and external audits of trading activity.

1998-2003 **Xcel Energy Services, Inc., Minneapolis, MN**  
***Manager Renewable Energy/Regulatory Contract Coordinator***

- Develop corporate strategies for renewable energy development.
- Represent Company at state regulatory and legislative proceedings regarding renewable energy issues.
- Negotiate purchased power contracts for renewable energy.
- Manage Energy Market's regulatory interactions with internal and external stakeholders.

1994-1998

**Minnesota Department of Commerce, St. Paul, MN**  
***Supervisor, Electric Regulatory Unit***

- Manage regulatory staff to participate in state regulatory proceedings before the Minnesota Public Utilities Commission.
- Submit expert testimony in regulatory proceedings.
- Represent the Department of Commerce before the Minnesota legislature.

1982-1994

**Minnesota Department of Commerce, St. Paul, MN**  
***Principal Statistical Analyst***

- Submit expert testimony in regulatory proceedings.
- Perform economic and statistical analysis to support regulatory and energy policy initiatives.

**FILING REQUIREMENT COMPLIANCE TABLE**

Application of Northern States Power )  
 Company for Authority to Increase Rates for ) Case No. PU-23-\_\_\_\_  
 Natural Gas Service in North Dakota )

RELEVANT FILING STATUTES AND REGULATIONS		
Statute/ Regulation	Required Information	Section and Page of Application
<b>N.D.C.C. 49-05-04. Application for increase of rates – Information required – Fee.</b>	Any public utility requesting an increase in its rates above the maximum approved or prescribed by the commission shall furnish the commission:	
	1. The original cost of all its property.	Consistent with Commission precedent, <sup>1</sup> the Company is providing capital roll-forward and plant in service and reserve reports. <i>See</i> Allison Johnson, Exhibit____ (AMJ-1), Schedules 2 & 3.
	2. The date of the acquisition of said property.	See above.
	3. The amount of money invested in said property.	See above.
	4. The amount of stock outstanding.	Joshua C. Nowak, Exhibit ____ (JCN-1) Schedule 11.
	5. The amount of bonds outstanding against said property.	Joshua C. Nowak, Exhibit ____ (JCN-1) Schedule 11.
	6. All books, papers, and memoranda of the utility showing the financial condition thereof.	Volume 3, Test Year Work Papers.

<sup>1</sup> *See* PU-12-813, NSP Test Year Workpapers, Sec. III, Tab P3.B; PU-17-398, Otter Tail Power Rate Base Schedule B-3; PU-20-379, Montana-Dakota Utilities Co. Workpapers, Statement B-1.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	7. Its total monthly salaries and wage expense for such time as the commission may request.	Volume 3, Test Year Work Papers.
	8. An itemized statement of its expenditures.	Volume 3, Test Year Work Papers.
	9. The details of its profit and loss account.	Volume 3, Test Year Work Papers.
	10. All other books, papers, vouchers, and accounts which the commission shall ask to have produced as evidence at the hearing.	N/A. <i>See</i> Volume 3, Test Year Work Papers.
	11. An application fee in the amount of one hundred seventy-five thousand dollars. Upon request of the commission and with the approval of the emergency commission, the applicant shall pay such additional fees as are reasonably necessary for completion of the application process by the commission. The commission shall pay the expenses of investigating a rate increase application under this section from the application fee paid by the public utility in accordance with section 49-02-02. The commission may waive or reduce the fee.	Application Cover Letter.  The application fee is being provided to the Commission with this filing.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<b>N.D.C.C. 49-05-04.1. Test year – Public utility rate filings.</b>	1. A public utility, at its option, may use any one of the following twelve-month periods as its test year for rate filings with the commission:	
	a. A historical test year, which may be either the latest twelve-month period for which actual data is available at the time of filing new schedules or the latest calendar or fiscal year for which actual data is available at the time of filing new schedules.	N/A
	b. A current test year, which is any consecutive twelve-month period ending not later than twelve months after the date new schedules are filed. A public utility selecting a current test year also shall file data for the twelve-month period immediately preceding the current test year selected and that period is the “historical period” for the public utility.	N/A

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	c. A future test year, which is any consecutive twelve-month period ending no later than twenty-four months after the date new schedules are filed. A public utility selecting a future test year must file data for the twelve consecutive months immediately preceding the future test year and that period is the “current period” for the public utility.	Benjamin Halama, Exhibit__(BCH-1), Section III.B, Schedule 3A, 3B.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	2. A public utility selecting a current or future test year shall present the following information:	
	a. A comparison of forecast data to historical period data to demonstrate the reliability and accuracy of the utility's forecast including a comparison of the prior years' forecast or budgeted data to actual data for those periods.	Benjamin Halama, Exhibit__(BCH-1), Section III.A, Schedule 10.
	b. A statement that the public utility's forecast is reasonable, reliable, and was made in good faith and that all basic assumptions used in making or supporting the forecast are reasonable, evaluated, identified, and justified to allow the commission to test the appropriateness of the forecast.	Benjamin Halama, Exhibit__(BCH-1), Section III.A.
	c. A statement that the accounting treatment that has been applied to anticipated events and transactions in the forecast is the same as the accounting treatment to be applied in recording the events once they have occurred.	Benjamin Halama, Exhibit__(BCH-1), Section III.A.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<b>N.D.C.C. 49-05-04.1. Test year – Public utility rate filings. (cont.)</b>	3. The public utility may update its filing for material changes as actual data becomes available up to thirty days before the hearing. Except for good cause shown, a public utility may not submit more than one updated filing before the hearing. In the absence of an updated filing by the public utility, the commission may require a public utility to update its filing when the commission staff introduces evidence that a material change has occurred.	N/A
	4. A public utility may propose estimated or calculated adjustments to the selected historical or current test year for all known and measurable changes in operating results as measured in the test year. The adjustments must be made in the same context and format as the information was provided in the original filing. The adjustments may reflect material changes in plant investment, operating revenues, expenses, and capital structure if the changes occurred during the selected historical or current	N/A

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	test year or are reasonably certain to occur subsequent to the selected test year within twelve months from the date of the rate filing.	
<b>N.D.C.C. 49-05-05. Changes in tariff rates — Notice to commission — Filing fee.</b>	A change may be made by any public utility in any tariffs, rates, joint rates, fares, tolls, schedules, classifications, or service which have been filed and published by any public utility, except after thirty days' notice to the commission. The notice must state plainly the changes proposed.	Notice of Change in Rates for Gas Service, Sections I, II.
<b>N.D.C.C. 49-05-06(2) [Interim Rates]</b>	2. Notwithstanding that the commission may suspend a filing and order a hearing, a public utility may file for interim rate relief as part of its general rate increase application and filing. If interim rates are requested, the commission shall order that the interim rate schedule take effect no later than sixty days after the initial filing date and without a public hearing. The interim rate schedule must be calculated using the proposed test year cost of capital, rate base, and expenses, except that the schedule must include:	

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	a. A rate of return on common equity for the public utility equal to that authorized by the commission in the public utility's most recent rate proceeding;	Alternative Petition for Interim Rates, Section III.  9.8 percent ROE per Case No. PU-21-381, Settlement Agreement (Revenue Requirements), p.4 (5/27/2022).
	b. Rate base or expense items the same in nature and kind as those allowed by a currently effective commission order in the public utility's most recent rate proceeding; and	Alternative Petition for Interim Rates, Section III.
	c. No change in existing rate design.	Alternative Petition for Interim Rates, Section IV.
	3. In ordering an interim rate schedule, the commission may require a bond to secure any projected refund required by subsection 4. The terms of the bond, including the amount and surety, are subject to the commission's approval.	N/A
	4. As ordered by the commission, the utility shall promptly refund to persons entitled thereto all interim rate amounts collected by the public utility in excess of the final rates approved by the commission plus reasonable interest at a rate to be determined by the commission.	N/A

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<b>N.D.A.C. 69-02-02-04. Application.</b>	An application is a proceeding seeking some right, privilege, or authorization which the commission may give under statutory or other authority administered by it.	
	<b>1. Contents.</b> Applications must be in writing and must:	Notice of Change in Rates for Gas Service.
	a. Set forth the full name and post-office address of the applicant;	Notice of Change in Rates for Gas Service, Section II.A.
	b. State clearly and concisely the authorization or permission sought; and	Notice of Change in Rates for Gas Service, Section I.
	c. Cite by appropriate reference the statutory provision or other authority under which the commission authorization or permission is sought.	Notice of Change in Rates for Gas Service, Section I.
	<b>2. Number of copies.</b> An original and seven copies of an application must be filed.	Application Cover Letter.
	<b>3. Articles of incorporation or partnership agreement.</b>	Notice of Change in Rates for Gas Service, Section II.D.
	a. Corporations. If the applicant is a corporation, a certified copy of its articles of incorporation must be annexed to the application. An original certificate of good standing must also be filed.	N/A

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	b. Partnerships. If the applicant is a partnership, the partnership agreement and any fictitious name certificate must be filed.	N/A
	c. If the applicant's articles of incorporation or partnership agreement have already been filed with the commission in some prior proceeding, it is sufficient if this fact is stated in the application and reference is made to the case number and number of the prior proceeding.	The Company's articles of incorporation were filed in the Corporate Documents Case No. PU-09-664 on September 30, 2009, and certificates of good standing were filed on January 10, 2023.
	4. Financial statement. Whenever the commission requires the filing of a financial statement by any utility, the applicant shall file consolidated financial statements for the most recent fiscal year using generally accepted accounting principles [sic] or, if applicable, accounting standards required by federal regulatory jurisdictions. Each financial statement must include:	Benjamin Halama, Exhibit____(BCH-1), Schedule 11.
	a. A balance sheet of the form and style usually followed in the industry.	Benjamin Halama, Exhibit____(BCH-1), Schedule 5.
	b. An income statement of the form and style usually followed in the industry.	Benjamin Halama, Exhibit____(BCH-1), Schedule 6.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	c. If available, an independent accountant's financial opinion.	N/A
	d. Any other information requested by the commission.	N/A
<b>N.D.A.C. 69-02-04-01. Notice.</b>	[...] An electric, gas, or telecommunications public utility shall provide individual customer notice as required below by billing insert, newsletter, or other appropriate method approved by the commission. The notice must indicate the place and date of the commencement of any hearing, informal hearing, or public input session that has been ordered by the commission, and that the public is invited to attend. Subject to the power of the commission to modify its contents and when applicable, the notice must include a summary sheet describing the absolute dollar and percentage impact of any proposed rate or price changes by the various classes of services offered by the utility and must include a list of the utility's business office locations where the	Notice of Change in Rates for Gas Service, Section III.

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	<p>proposed rate or price schedules and a comparison of present and proposed rates or prices can be examined by the public. The notice must also contain in bold type the following statement when applicable: The rate changes described in this notice have been requested by (specific utility).</p>	
	<p>For electric and gas utilities, individual customer notice is required for an application for approval of a rate increase, purchase or sale, merger, or acquisition filed by the utility, and applications by the utility for alternative regulation. For electric and gas utilities, the commission may require the utility to provide individual customer notice to potentially affected customers in other rate proceedings, complaint cases, advance determination of prudence cases, and fuel and purchased gas adjustment proceedings.</p>	<p>Notice of Change in Rates for Gas Service, Section III.</p>

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
	<p>[...]                      The individual customer notices required by this section are separate from and in addition to any other customer notices required by law or rule, unless the commission authorizes the utility to satisfy multiple notice requirements with one notice.</p>	<p>Notice of Change in Rates for Gas Service,                      Section III.</p>
<b>N.D.A.C. 69-09-01-26</b>	<p>Each rate filing shall stipulate the classification of service and application thereto, date effective, and the particular rate to be superseded. The filing shall be accompanied by a statement showing the reasons for making the filing and the estimated amount of annual revenue affected, based upon the previous year's business.</p>	<p>Notice of Change in Rates for Gas Service,                      Sections I, II.</p>
<b>N.D.A.C. 69-09-01-29(2)</b>	<p>Any expenditure by the utility for institutional, promotional, or political advertising shall be excluded from operating expenses in the cost of service determination for ratemaking purposes.</p>	<p>Benjamin Halama,                      Exhibit____(BCH-1),                      Schedule 4.</p> <p>Volume 3, Test Year Work Papers.</p>

<b>RELEVANT FILING STATUTES AND REGULATIONS</b>		
<b>Statute/ Regulation</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<b>N.D.A.C. 69-09-01- 29(3)</b>	Advertising expenditures which are reasonable in amount and which are not [institutional, promotional, or political advertising] may be included as operating expenses in the cost of service determination for ratemaking purposes.	Benjamin Halama, Exhibit____(BCH-1), Schedule 4.  Volume 3, Test Year Work Papers.

<b>RATE CASE COMPLIANCE ITEMS</b>		
<b>Case No.</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<b>PU-06-525</b> <b>2006 Natural Gas</b> <b>Rate Case</b> ORDER ADOPTING SETTLEMENT (6/13/2007), Order Point 4	NSP shall track DSM expenditures and report the results in its annual report to the Commission. Any accumulated differences from the amount allowed in the test year will be considered in NSP's next rate case proceeding.	The Company has complied with this requirement. <i>See</i> 2022 Annual Report PU-23-167 (05/1/2023),  2021 Annual Report PU-21-182 (05/02/2022),  2020 Annual Report PU-21-159 (4/30/2021),  2019 Annual Report, PU-20-198 (5/1/2020),  2018 Annual Report, PU-19-177 (5/1/2019),  2017 Annual Report, PU-18-189 (5/23/2018),  2016 Annual Report, PU-17-185 (5/1/2017),  2015 Annual Report, PU-16-195 (5/2/2016),  2014 Annual Report, PU-14-747 (5/1/2015),  2013 Annual Report, PU-14-404 (6/18/2014),  2012 Annual Report, PU-13-208 (5/1/2013),  2011 Annual Report, PU-12-351 (6/20/2012),

		<p>2010 Annual Report, PU-11-148 (5/6/2011),</p> <p>2009 Annual Report, PU-10-152 (5/3/2010),</p> <p>2008 Annual Report, PU-09-192 (5/5/2009).</p>
<p><b>PU-06-525 2006 Natural Gas Rate Case, Settlement Agreement</b> (4/24/2007), as amended (5/9/2007), amendment p. 1-2</p>	<p>The Parties agree to, and recommend the Commission approve, the following regulatory treatment for net retirements. First, the Company shall continue to recover the estimated net present value of the cost of retirement over the useful life of an asset. Second, for regulatory purposes, the Company shall continue to include all retirements as part of accumulated depreciation, which in turn results in an offset to rate base equal to the amount of the accumulated depreciation. Should, at any future date, there be change in regulation or other event that would result in a change in the above-described process, the Company agrees to work with the Commission to</p>	<p>Allison Johnson, Exhibit____ (AMJ-1), Section III; Schedules 5 &amp; 6.</p>

	<p>ensure that any accumulated depreciation amounts for retirement purposes are considered and appropriately addressed as part of that change.</p>	
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<b>OTHER COMPLIANCE ITEMS</b>		
<b>Case No.</b>	<b>Required Information</b>	<b>Section and Page of Application</b>
<p><b>PU-18-156                      Federal Tax Reform Effects – Gas Utility Rates</b>                      ORDER APPROVING SETTLEMENT AGREEMENT (11/8/18)</p>	<p><i>TCJA Savings To Reduce Future Base Rates</i>                      Applicant may file a natural gas base rate application at any time if it determines that its costs of providing natural gas service are not being adequately recovered. The Parties also agree that if and when the Company files its next general natural gas base rate application, all TCJA savings will be fully reflected in the applicable Test Year, thereby reducing the overall Test Year revenue requirement and corresponding rate increase request. For all general base rate applications filed thereafter, TCJA impacts will continue to be reflected in the corresponding rate case Test Years.</p>	<p>Benjamin Halama,                      Exhibit____(BCH-1),                      Section V.D, Schedule 3A.</p>


STATE OF NORTH DAKOTA  
BEFORE THE  
PUBLIC SERVICE COMMISSION

NORTHERN STATES POWER COMPANY )  
2024 NATURAL GAS RATE INCREASE )  
APPLICATION )  
)  
)


Case No. PU-23-\_\_\_\_

**AFFIDAVIT OF  
Allen D. Krug**

I, the undersigned, being first duly sworn, depose and say that the foregoing is the Direct Testimony of the undersigned, and that such Direct Testimony and the exhibits or schedules sponsored by me to the best of my knowledge, information and belief, are true, correct, accurate and complete, and I hereby adopt said testimony as if given by me in formal hearing, under oath.

  
\_\_\_\_\_  
Allen D. Krug

Subscribed and sworn to before me, this 19<sup>th</sup> day of December, 2023.

  
\_\_\_\_\_  
Notary Public  
My Commission Expires:

