

Nick R. Schuler

Austin, TX • nschuler@savionenergy.com

SUMMARY

Nick manages and leads a team of four project developers and subject matter experts responsible for over 5.5 GW of onshore development of utility-scale renewable power and energy storage projects across seven states that primarily fall within the Midwest/Upper Midwest and MISO and PJM for Savion, a Shell Group portfolio company operating on a stand-alone basis

EXPERIENCE

Savion, Kansas City, MO

Senior Director, Development & Regional Team Lead, MISO & PJM

Development Director & Regional Team Lead, MISO & PJM

Development Director & Regional Team Lead, MISO & SPP

Senior Development Manager, ERCOT

Development Manager, ERCOT

February 2025 – Present

April 2024 – January 2025

March 2022 – April 2024

October 2020 – March 2022

March 2019 – September 2020

- Leads, manages, and trains a team of four project developers within region responsible for over 5.5 GW and a \$7M budget for the onshore development of utility-scale solar and energy storage projects
- Lead developer negotiating definitive sale agreements for 634 MWac of solar projects across the Central US
- Support team in an additional 200 MWac of definitive sale agreements across MISO
- From January 2023 to January 2024 added an additional 1+ GW of solar and battery-storage projects across MISO
- From March 2022 to December 2022 successfully grew region's portfolio by securing over 22,000 acres of land across 15 sites totaling 6,523 MW of new interconnection generation requests for solar and battery-energy storage projects
- Currently, overseeing state PSC CSC permitting efforts for an up to 300 MW solar project in North Dakota
- Successfully permitted locally an up to 300 MW solar and 150 MW BESS project in North Dakota
- Oversaw upwards of twelve land agents across eleven states responsible for origination of new greenfield solar, battery-energy storage and wind projects
- Leads a cross-functional team of subject-matter expert(s) to deliver financeable projects within ERCOT, SPP, MISO
- Lead developer of the two solar projects with 400 MW combined capacity in ERCOT, which both reach commercial operations in Q1 2023 and participated in financial and tax equity processes to achieve a successful financial closing
 - These projects resulted in over \$515 Billion in investment, over \$50 Million in tax revenue to the respected school district(s) and County, and over \$45 Million in landowner payments
- Successfully negotiated Chapter 313 and Chapter 381 Economic Development Agreements with multiple TX Independent School District's and a TX County
- Negotiated a variety of site control and title curative agreements including, but not limited to solar energy leases, purchase options, solar options agreements, LOIs, transmission easements, access and drainage easements, surface waivers with mineral owners and operators, encroachment agreements, SNDAs, and a deed of trust
- Work directly with transmission operator(s) throughout the interconnection study process and upon Generation Interconnection Agreement execution to ensure assigned projects maintain construction schedule and deliver all necessary land rights to the utility
- Manage local permitting process from administrative permits to road-use and decommissioning agreements
- Assist origination team to secure power purchaser's via Power Purchase Agreements
- Assist transaction team in negotiation of definitive sale agreements by being the point person between project team, local/lender counsel and transaction team and communicates with project sponsor's
- Supports engineering team to facilitate smooth handoff between development and EPC

Tradewind Energy, Lenexa, KS

Development Manager

October 2017 – March 2019

- Oversaw utility-scale wind and solar development within SPP, MISO and PJM markets reporting directly to the VP of Development for the SE Region
 - Primarily focused on origination of over 650 MW of wind & solar projects and advancing them through early & mid-stage development in MO, IA, IL, and VA
 - Also, assisted with late-stage development of 645 MW contracted wind projects in MO and IA
- Lead and managed an experienced cross-functional team and create project budgets, timelines and presentations in order to deliver de-risked assets to our Business Development team to market
 - Approved task orders for each assigned project to ensure a project falls within budget and on schedule
- Demonstrated site acquisition skills under time constraints by first securing over 10,000 acres in four weeks to file a large SPP interconnection request in MO and later securing over 65,000 acres in ten months to prove site control enabling company to make a \$8,000,000+ M4 payment to MISO for a large interconnection position in MO and IA

Project Developer

January 2017 – September 2017

- Led development of 497 MW of greenfield wind projects in Southeast KS that are now operational
- Responsible for all land acquisition activities within a projects area of interest
- Handled all landowner relations & community outreach on behalf of Apex in KS
 - Met directly with county's economic development team, local officials and other stakeholders to gain a better understanding of the local community
- Assisted transmission team to secure interconnections rights from utilities and transmission providers
- Worked with third parties to review how a project may impact the FAA prior to filing necessary permit applications
- Help identify local ordinances, state statutes and federal policies that impact a potential wind/solar farm

Real Estate and Title Analyst

November 2015 – January 2017

- Managed the title process from beginning to end to gain an insurance policy free of encumbrances, which enabled Apex to financially close projects that totaled over 512 MW's throughout OK and TX
 - Worked on over 700 MW's of late-stage projects that are fully baked and ready for offtake
- Created chains of title and perform due diligence to verify that requirements presented by title company are warranted and justifiable
 - Used aforesaid chains to determine proper ownership for purposes of calculating payments
- Communicated and negotiated with title companies, landmen, landowners, lenders and county clerk staff to acquire necessary curative documents to fulfill title commitment requirements
- Drafted a variety of legal documents including, but not limited to subordinations agreements, ratifications and amendments to leases, exhibits, quitclaim deeds, affidavits, partial and full terminations
- Revised pro-formas to accurately reflect the most current project boundary
- Managed the estoppel process prior to financial closings to satisfy Apex's investors
- Title experience gained in the following counties:
 - Bexar, Bee, Floyd, Hansford, Nueces, San Patricio, Travis, and Williamson Counties Texas
 - Canadian, Grant, Johnson, Kingfisher, Murray, and Pontotoc Counties, Oklahoma

RunTitle, Inc., Austin, TX

Land Analyst

May 2015 – September 2015

- Worked with RunTitle's proprietary software, which incorporates sovereignty runsheets, chain of title, and county indices to easily and efficiently chain out mineral title ownership
- Integral part of establishing a base ownership record for the entire core of the Bakken Formation
- Personally updated over 1000+ tracts of land covering 10,000+ acres of land in the US
- Extensive updating and curative research covering various counties, states, and shale plays
- Working interest in the scoop/stack play, assisted in the establishment of unit factors and interests
 - Located defects within HBP lands of the scoop/stack play
- Created training processes and implemented those processes with RunTitle's data team
- *As the first Land Analyst I had the opportunity to help input base title to identify past mineral estate owners and then update those mineral estate owners to present day and by doing so I ultimately helped refine their user interface*

Jackfork Land, Inc., Oklahoma City, OK

Contractor

May 2014 – April 2015

- Performed title research and negotiated oil and gas leases in Kentucky for Fortune 100 company
- Analyzed and reviewed 3,000+ leases for a due diligence project for Fortune 100 company
- Successfully ran title in Logan, Canadian and Blaine Counties, Oklahoma
- Created ownership reports and performed lease interest checks
- Updated title opinions and executed mineral interest verifications
- Compiled surface ownership reports, along with incorporating unreleased right-of-way's

Intern

May 2013 – May 2014

- Ran mineral and surface title from patent to present day
- Synthesized mineral and surface notations into comprehensive ownership reports for lease buyers
- Gained experience running title in Garvin, Dewey and McClain Counties, Oklahoma
- Reviewed lease documents after execution and proofed lease packets for errors and omissions

EDUCATION

University of Oklahoma, Norman, OK
Energy Management, BBA

Relevant Classes: Real Property Law, Business Law, Negotiation, Energy Production and Markets, Petroleum Geology, and Financial Reporting Issues in Energy

COMPUTER SKILLS

MS Word, MS Excel, MS Project, MS Timeline, MS Access, Quorum, FirmEx, Box, Sharepoint, EchoSoft, Salesforce, ArcReader, Atlas, Google Earth, Google Docs